



Archer Wealth Management

Newsletter



June 26th, 2020

Welcome to our regular newsletter, where we will do our best to keep you informed with Financial Planning articles, Estate Planning tips, Investment Management News, Tax Saving Strategies and various other ideas or photographs that you might like. We welcome your feedback as well as your referrals!

John & Mauricio

Vacation time!



Photos: John Archer

This past Saturday, my daughter and I hit the road! We drove 6 hours north-east to Métis-sur-Mer, Quebec to go visit the Reford Gardens/Les jardins de Métis, an award-winning horticultural phenomenon located on the lower St. Lawrence River. After three intensive months of pandemic lock-down, it was time for a brief sojourn in the country!

We were fortunate to “have connections” in Métis-sur-Mer where we rented a fabulous house for four nights and enjoyed the local cuisine and sights. By the way, there is a delightful country inn in Métis-sur-Mer called the Auberge du Grand Fleuve. It is run by charming people and has a terrific dining room serving all three meals. [Click here](#) to visit their website.

On the drive home, we elected to extend our vacation by an extra day and stayed in the incredible Monastère des Augustines in the heart of Quebec City. This is a unique hotel that has been incorporated into a 350 year old monastery (you can still see the remaining nuns living within the grounds) complete with their stunning urban garden.

We were not gone long but we made it count!

If you are interested in the Reford Gardens [here](#) is a link, a link to the Metis lighthouse is [here](#), and if the monastery intrigues you, their site is [here](#).

John Archer

Market News:

Addressing Market Volatility

This week was characterized by a further increase in the global spread of the virus. It weighed on investor sentiment, though to a lesser degree than we would have expected. We believe the response in the U.S. in particular and subsequent impact to the country’s economy will be key determinants in the weeks to come.



Coronavirus update

The spread of the virus worsened this week and served as a reminder that while some regions have successfully contained it, others are in the thick of the fight. Fortunately, Canada continues to see ongoing improvement. As a result, cities across most provinces within the country moved further along with economic reopening plans. The situation across most of Western Europe is also relatively stable. Russia has seen a levelling off of new daily cases, though the figures remain elevated. And China, which was grappling with a new outbreak in Beijing in recent weeks, has managed to contain the situation for now with a speedy and forceful response. That is the extent of the good news.

Elsewhere, the picture is less reassuring. Brazil and Mexico continue to be hot spots in South and Central America. India too has seen another week of record new daily cases. Some countries throughout the Middle East and Eastern Europe are seeing an acceleration in cases forcing governments to reevaluate their plans. And lastly, Indonesia and the Philippines saw some of their biggest daily increases in months.

The U.S. is where most have intensified their focus. The economy has shown signs of momentum over the past several weeks and there were expectations this would continue. But, virus trends in the country are now firmly heading in the wrong direction and pose more of a risk to the recovery than a few weeks ago. There is some nuance to the data. But, at a high level, the country is averaging more than 35,000 new daily cases, nearly double the daily level it had seen over the past month. Furthermore, the pandemic has become more widespread in contrast to the situation a few months ago when the state of New York was largely responsible for much of the country’s case load.

Some of the U.S. increase is likely a result of higher testing. We have also seen evidence that suggests a higher amount of the newly infected in some states are meaningfully younger. This may help explain why hospital admissions and mortality rates nationally haven’t necessarily followed the new case load meaningfully higher just yet. Nevertheless, it has become increasingly apparent that the spread of the virus is escalating and may need to be addressed.

The U.S. response

Many states had moved to reopen their economies over the past month. We expect some may have to revisit these plans. In fact, Texas already announced that its lifting of restrictions will have to be halted for the time being. Moreover, we expect some will have to consider adopting more organized, coordinated, and intrusive approaches to limit the spread of the virus. Some of the tactics could range from targeted regional restrictions and lockdowns, to increased testing, contact tracing, wearing of protective equipment, social distancing, quarantining, sheltering of vulnerable populations, and others. Each state may employ different combinations of the above but we suspect few will employ the strict lockdowns that were undertaken in some jurisdictions previously, unless it is deemed absolutely necessary.

The prospects of more government intervention will undoubtedly be frustrating to many consumers, businesses, employees, and governments themselves. Parts of the country have already endured forced shutdowns and many were hoping the worst had already passed. Naturally, there will be some resistance to the measures that may have to be taken. Ultimately, we hope people accept and adhere to the rules, policies, and suggestions until signs of containment emerge.

The economic momentum in the U.S. may be at risk of waning, at least to some extent. This is in-line with our general expectation that the path of recovery was never going to be easy and would be uncertain and uneven. Our long-term investment approach is prepared for this and will not waver regardless of what transpires in the near-term.

Should you have any questions or concerns, please feel free to reach out.



Special Virtual Event with David Chilton

RBC Wealth Management, in collaboration with RBC Royal Trust, is organizing a special virtual event with David Chilton, author of the best-selling personal finance books, The Wealthy Barber and The Wealthy Barber Returns, and former Dragon on CBC’s Dragons’ Den.

Click below to register for the virtual event that will be held online on June 29th at 12h00.

Registered guests will also receive a complimentary eBook version of The Wealthy Barber Returns, with two new chapters exclusively written for RBC Royal Trust.

This is a timely, rare and exclusive opportunity for our clients to hear from David Chilton. During this presentation, he will share his unique views on investment markets, the economy, and the business environment in the wake of the COVID-19 pandemic.

If you would like an introduction to our partners at Royal Trust or if you have questions, do not hesitate to contact either Mauricio (514-878 7527) or myself (514-878 5040).

John Archer

[Click here to register](#)

This virtual event is hosted on the BrightTalk platform. To register for this event you will need to set up a BrightTalk account. You will receive a confirmation email from BrightTalk with a calendar booking and link to attend the event. Contact Mauricio at 514 878 7527 for assistance.

Cooking from home with Mauricio: Venezuelan-style Dark Roast Beef



This is definitely my favorite traditional Venezuelan dish! In Spanish it is called “Asado Negro” which translates to Dark Roast Beef and it is originally from Caracas, where I was born.

Ingredients:

- 1 Kg of eye round roast beef seasoned with salt, pepper and paprika.
- 4 chopped onions.
- 1 cup of brown sugar.
- 5 minced garlic cloves.
- 5 tbsps. of cooking oil.
- 1 cup of Water.

I love preparing it every time I want to spoil my family and friends, but sometimes I also order it in the Venezuelan restaurants which, surprisingly, are growing in number every year in Montreal.

Preparation:

- Step 1:** Add the oil to a stockpot and heat until reaching a high temperature. Sear the roast beef until dark brown in the edges. Don't be afraid to burn it a little bit ;-)
- Step 2:** Add the garlic and onions until brown and then add the sugar. Reduce temperature to medium-low and pour the water.
- Step 3:** Let it cook for 2 hours turning the roast beef from time to time. Be prepared to add more water if it dries out too quickly, but remember that the sauce is the main character of the dish.

There are many different recipes and each family incorporates its own tweaks. I particularly have created my own simplified recipe over the years, which I am sharing with you now.

Slice the roast and serve with rice, mashed potatoes or salad.

You will see that despite its long cooking time, it is incredibly easy to prepare and results in a very tender beef with a very tasty sauce that is traditionally served with fried plantains and plain white rice (but would go equally well with mashed potatoes for a local touch).

Mauricio

Referrals Corner

Do you have a friend, family member, colleague or client that could benefit from our wealth management services?

Perhaps start by forwarding to them this newsletter?

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