

Thournout Turner Wealth Management Group

Quarterly Newsletter – Spring 2017

*Views and opinions for the
clients and friends of*



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A Message from Jim & Allan

To our valued clients,

After a relatively calm Winter, Spring is on its way!

Income tax filing is well underway and all mailing of tax slips have been completed. If you have any missing slips or questions regarding your tax packages please give Michelle or Kathy a call directly. This quarter's newsletter has a strong focus on e-Statements. We are happy to announce that beginning January 2018, all CRM2 reports as well as tax packages and slips will be available on DS on-line and e-Statements so we are strongly encouraging clients to convert. We have included an information piece about our DS on-line system.

If you have any questions regarding any of the information provided, please don't hesitate to contact us directly.

Sincerely,



Jim Thournout



Allan Turner



RBC Wealth Management
Dominion Securities

Mortgage Basics

Besides the actual type of mortgage you select, there are other important characteristics of your mortgage that determine exactly how much you will pay - both monthly and over the life of your mortgage.

Mortgage Down Payment Options

From a low down payment mortgage to using your Registered Retirement Savings Plan (RRSP) as a source of funds, buying a home has never been easier.

Closed, Open and Convertible Mortgages

Can't decide between a closed, open or convertible mortgage? There are many factors to consider such as your financial goals and how soon you want to pay off your mortgage.

Variable and Fixed Rate Mortgages

From the security of a fixed rate mortgage to the flexibility of a variable rate mortgage, you have several choices when it comes to interest rates.

Mortgage Amortization

Choosing the length of your amortization period is an important decision that can affect how much interest you pay over the life of your mortgage.

Mortgage Prepayment Charges

One factor about a mortgage that most people need help better understanding is mortgage prepayment charges – when it's required, how it's calculated, how you can avoid it and what you should consider when you are choosing between different types of mortgages.

RBC Homeline Plan®

The RBC Homeline Plan® account is a smart, easy way to manage all your personal credit - from your mortgage to outstanding balances on loans and lines of credit. Plus, you could save hundreds of dollars in interest charges!

Whether you're looking to buy a home and have a 20% down payment, or you're an existing homeowner with at least 20% equity in your home, the RBC Homeline Plan® could be the right solution for all your borrowing needs.

Manage Your Mortgage and Personal Credit under One Plan

With the RBC Homeline Plan®, you have access to our Royal Credit Line® and Royal Bank® mortgages all in one plan, which you can designate for different needs, including home renovations, a new car, a vacation or your child's education. Plus, it's a great way to save money by consolidating any existing debts in your line of credit, under a lower interest rate.



Different payment options and rates allow for more flexibility

Credit Needs

From buying a new car to consolidating your debt, RBC Royal Bank can help meet your goals through expert advice, flexible repayment terms, and a wide range of personal loans and line of credit options.

Personal Loans

Ideal for when you need an up-front lump sum amount. Buy furniture or a boat, finance a wedding, fund home renovations, consolidate debt, and more.

- Fixed or variable rate
- Flexible terms
- No early prepayment charges

Line of Credit

The Royal Credit Line® is a flexible borrowing solution that you can use any way you want—cover unexpected expenses, fund home renovations and much more.

- Apply once and use your credit again and again
- Access funds at any time
- Unsecured and secured credit lines available

Car Loan

A convenient and flexible way to finance a new or used vehicle, RV, snowmobile or motorcycle.

- Financing available through authorized dealerships or directly from RBC Royal Bank
- Fixed or variable rate
- Flexible terms

Home Improvement Loan or Line of Credit

Choose from a wide range of financing solutions to fund everything from a large-scale home renovation to a small weekend project.

- Leverage your home equity to secure a lower interest rate
- Financing options for any size project

Tax Free Savings Accounts

The Tax Free Savings Account (TFSA) was first introduced in 2009, and allows for individuals to contribute savings annually into a tax sheltered plan. To date, the total contribution limit is \$52,000.00. For clients who have already maxed out their TFSA accounts but are looking for alternate ways to tax shelter their non-registered money, they can open TFSA accounts for their adult children or grandchildren and make contributions on their behalf. This is also a great strategy to transfer some of your wealth directly to your family tax free. Contact us for more details.

A Flexible Savings Tool

The TFSA is an extremely flexible savings account that can meet a wide range of needs. It can help you:

- Save for short-term goals like financing home renovations or long-term goals like retirement.
- Build additional tax advantaged retirement savings above and beyond your RRSP.
- Earn tax-free income on surplus RRIF payments that you don't currently need.
- Boost a family member's education savings beyond their Registered Education Savings Plan (RESP).

E-statements

Many of our clients have opted to receive their monthly statements electronically. Just a friendly reminder that IIROC requires clients to log into their DS online accounts and view statements at least annually or they will be reverted back to paper statements. If you are having any problems accessing the system, please contact Kathy directly and she can assist you with this. If you would like to start receiving your statements electronically, please contact Kathy to start this process.

DS on-line

Through DS Online, you can view your RBC Dominion Securities account information from any computer with secure internet access. DS Online will keep you up-to-date with essential tools, resources and messages. Contact Kathy directly if you would like to gain access to your accounts.

- **Detailed Account Information:** View your account information, transaction history, investment news and research 24 hours a day, seven days a week.
- **Intraday Holdings & Balances:** Check the value of your equities, options and mutual funds based on current market pricing.
- **Real-Time Quotes:** Obtain detailed real-time quotes for stocks and options listed on Canadian and U.S. markets, and daily closing prices for mutual funds.
- **Instant transfers between RBC accounts:** *Transfer funds instantly* through DS on-line from your Royal Bank account into your RBC Dominion Securities accounts.

This article is supplied by Jim Thournout and Allan Turner; Investment Advisors with RBC Dominion Securities Inc. Member-Canadian Investor Protection Fund. This article is not intended as nor does it constitute tax or legal advice. Readers should consult their own lawyer, accountant or other professional advisor when planning to implement a strategy.

Quarterly Quote

“Success is not final, failure is not fatal: it is the courage to continue that counts.”

Winston Churchill

Parting Notes

Thank you for reading our Spring 2017 newsletter. As always, we are here to help. If you would like to book an appointment or if you know someone who may benefit from our financial advice or services; please do not hesitate to get in touch with us. Referrals are always welcome.

Contact information for the Thournout Turner Wealth Management Group can be found on the first page of this newsletter.



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