

# Monthly economic webcast: Good growth versus bad tariffs

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#### NEGATIVE DEVELOPMENTS

- Sour G7 meetings
- Tariff barriers rise: China, NAFTA, metals, autos
- U.S. to restrict Chinese investments
- Consensus forecasts tilt downward
- Business cycle advancing
- Turkish, Mexican, Italian elections; Merkel migrant crisis
- Democracy in structural decline

#### POSITIVE DEVELOPMENTS

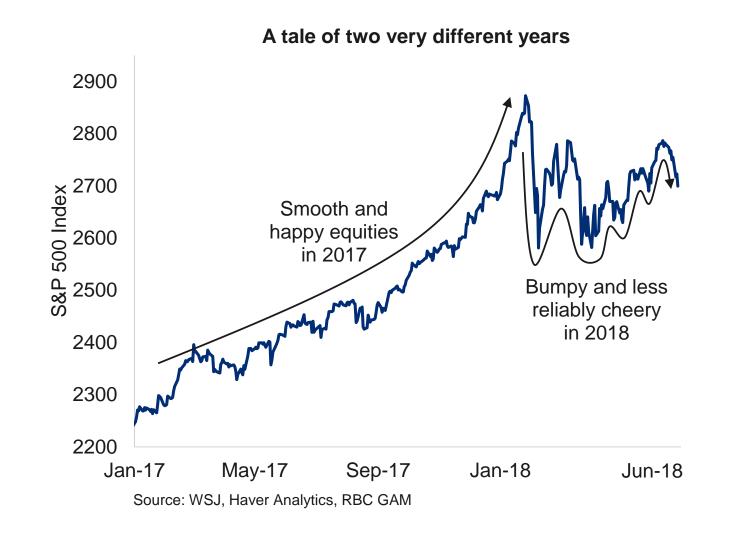
- Global economy stabilizing, moving well
- Strong U.S. economy
- Economic speed limit is rising
- Interest rates give back some of prior gains
- U.S. oil sector booms
- U.S.-North Korean meetings went well

#### INTERESTING

- ECB to end bond buying by end of 2018
- OPEC oil deal; U.S. revives sanction on Iran
- China RRR rate cut
- Fed hiked rates
- BoC contemplates July hike

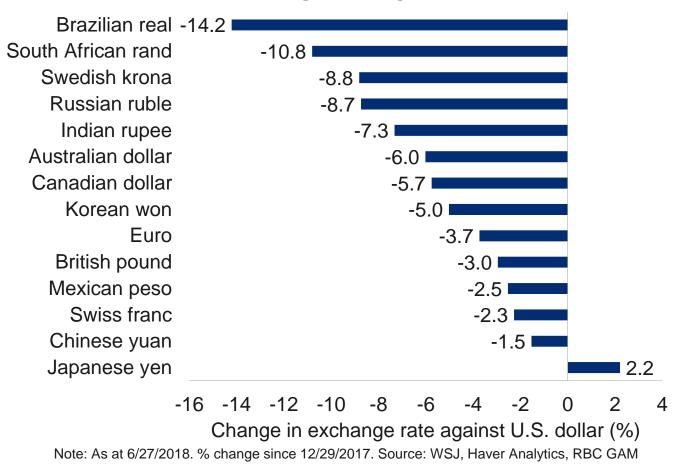


## Financial markets choppy in 2018





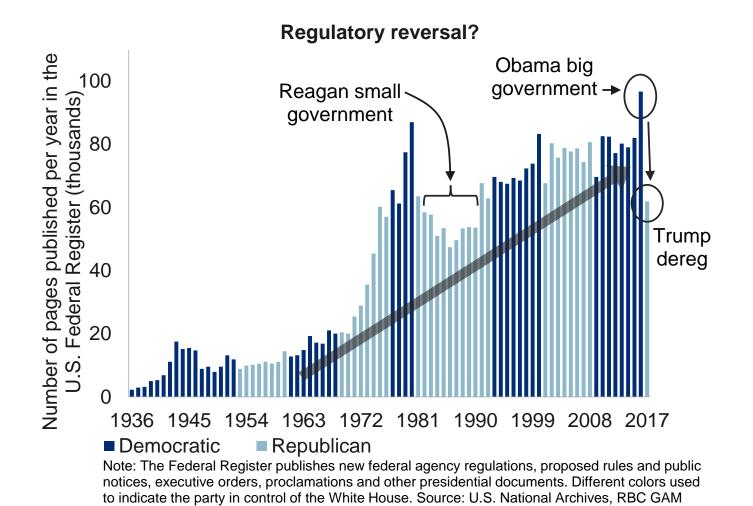
### U.S. dollar strengthens on trade war & softer data



#### U.S. dollar strengthened against most currencies

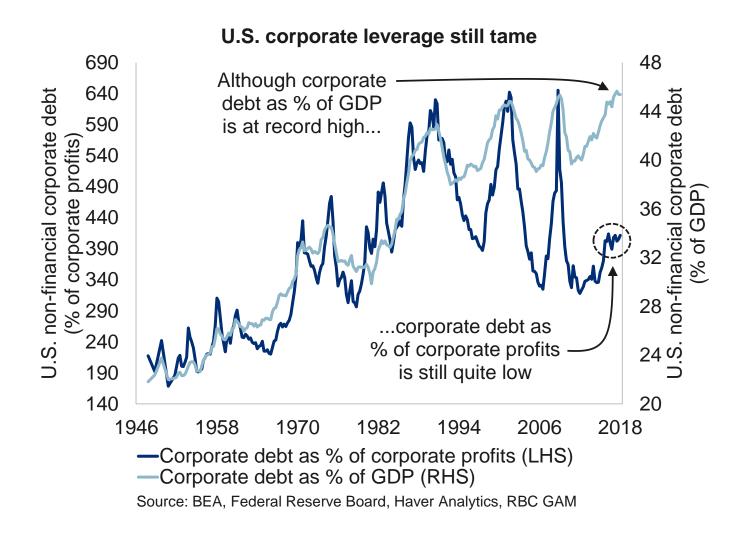


### Visual evidence of U.S. deregulation



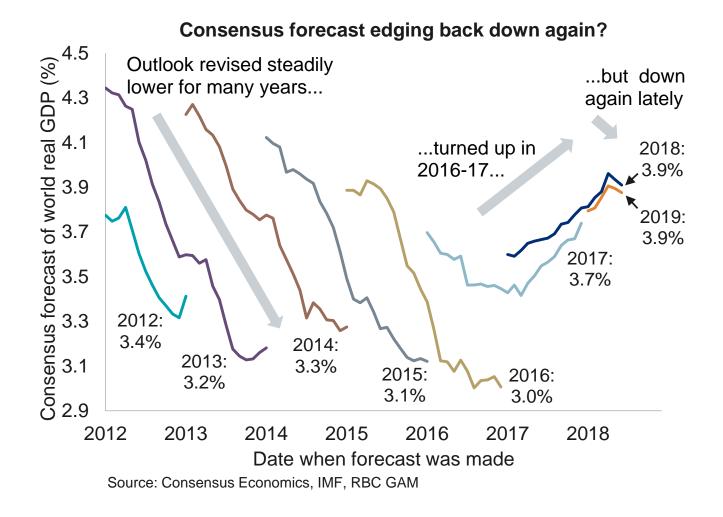
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### U.S. corporate leverage is ultimately fine



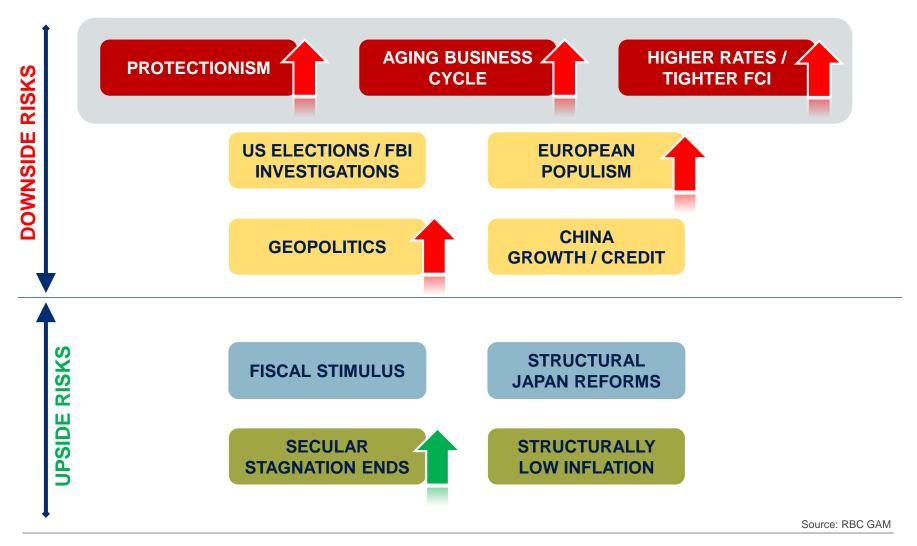


### Consensus expectations falling, business cycle advancing



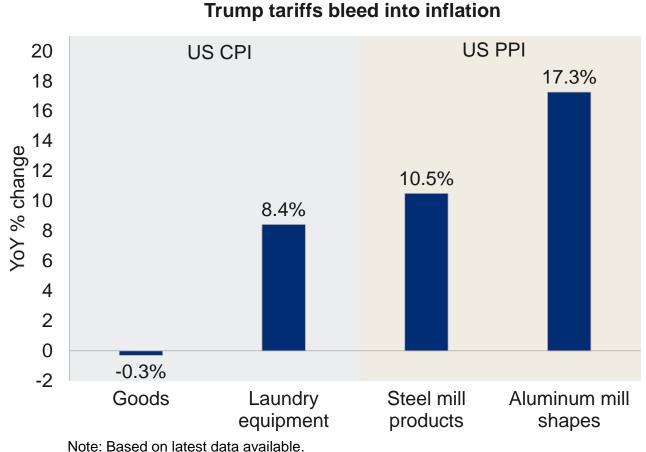


### Macro risks: A wide range of issues





## Trump tariffs increasing U.S. product prices already



Source: Bureau of Labor Statistics, Haver Analytics, RBC GAM



### Key protectionist risks



### Trade war? 20% chance

Source: RBC GAM



## U.S. trade scenarios

Scenario	Worst case	Negative	Slightly negative	Neutral	Best case
Likelihood	20%	25%	35%	15%	10%
Detail	Trade war	Substantial increase in tariffs	Several smallish tariffs	Reverse Trump tariffs	Foreign barriers fall to pressure
Economic effect	US: -0.7 to -4.0% CN: -0.8 to -1.8% CA: -1.1 to -4.8%	CN: -0.4 to -0.8%	CN: -0.2%	CN: 0.0%	US: positive CN: ? CA: ?

### Other thoughts:

- Most trade models say protectionism damage is fairly small (see above).
- Trade <u>uncertainty</u> likely exerting economic drag in meantime.
- Damage to corporations may be several times larger than hit to GDP.
- Ossa (2015) argues standard models understate gains to trade by factor of 2-3
- Integrated U.S.-China and North American supply chains increase damage for multi-nationals.



## Trade war ammunition

### Tariffs:

- Universal
- Geographic filter
- Product filter

### Non-tariff barriers:

- Import quota
- Domestic subsidy
- Border thickness
- Technical barrier

#### Investments:

- Restrict inward capital flows
- Restrict inward corporate acquisitions
- Sell foreign holdings (China: U.S. gov't bonds)



### **Export restrictions:**

- Access to Chinese "rare Earths"
- Access to advanced U.S. tech

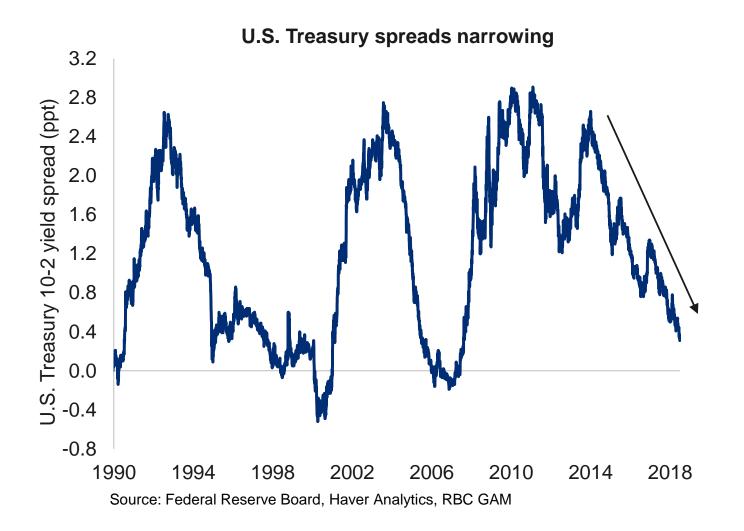
#### Other pressure points:

- Immigration restrictions
- Constrain individual firms (ZTE, Huawei, U.S. firms in China)
- Access to \$ clearance system
- Gov't procurement contracts
- Exchange rate manipulation
- Inflame public sentiment (boycott, tourism)
- Military posturing

Source: RBC GAM

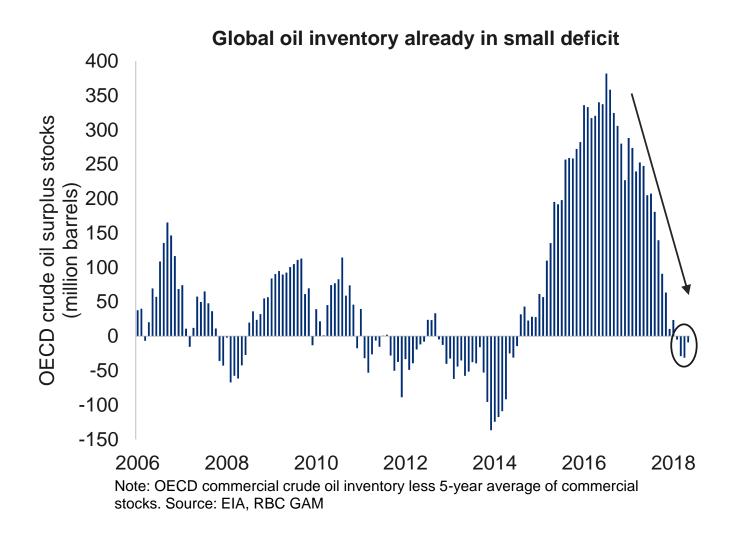


### Flatter yield curve signals advancing cycle/ recession concerns



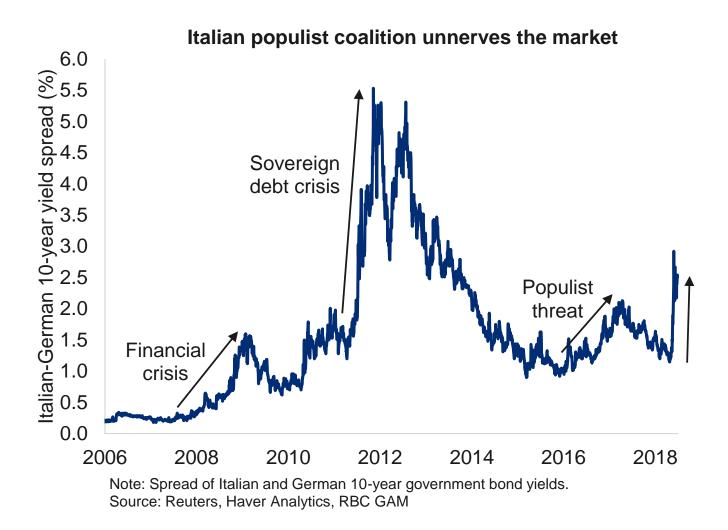


### Global oil markets tighten



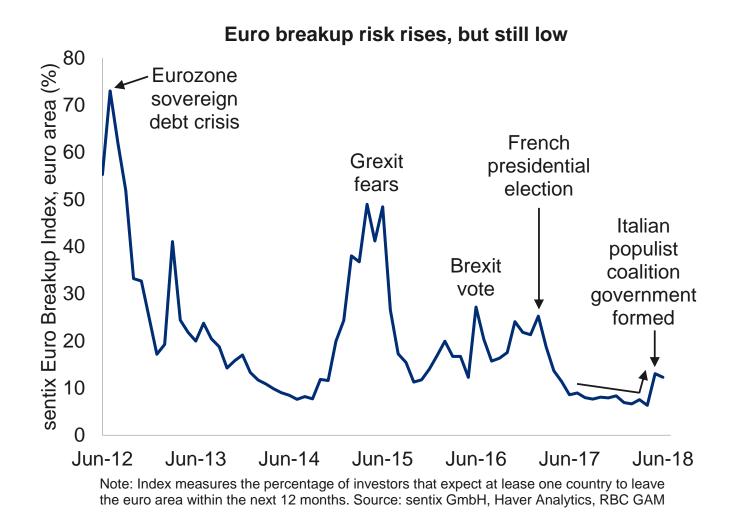


### Higher risk premium sticks around after Italy's populist shift



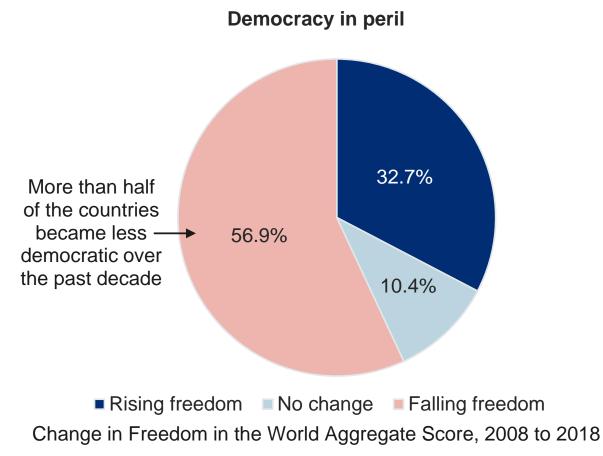


## But Italian government ultimately just a bump in the journey





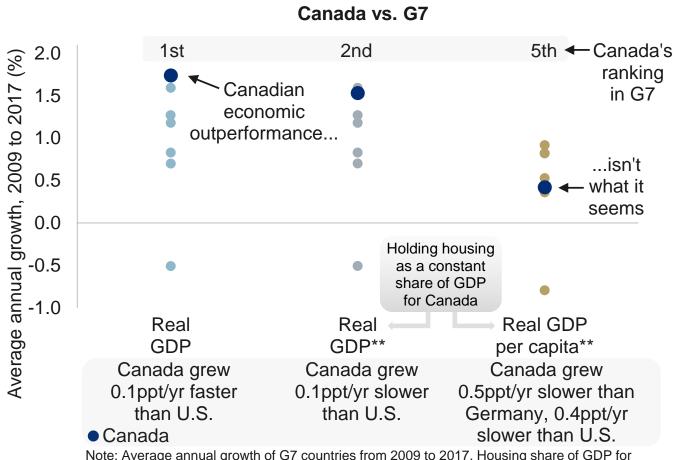
### The world has become less democratic



Note: Freedom in the World is an annual global assessment of political rights and civil liberties enjoyed by individuals in a country or territory. A score of 100 is most free. Source: Freedom House, RBC GAM



### Canadian economy wasn't the post-crisis darling that it seemed



Note: Average annual growth of G7 countries from 2009 to 2017. Housing share of GDP for Canada is held constant at 2009 level of 20.5% after 2009 for real GDP\*\* and real GDP per capita\*\*. Housing share for Canada rose to 21.9% in 2017. Source: Haver Analytics, RBC GAM



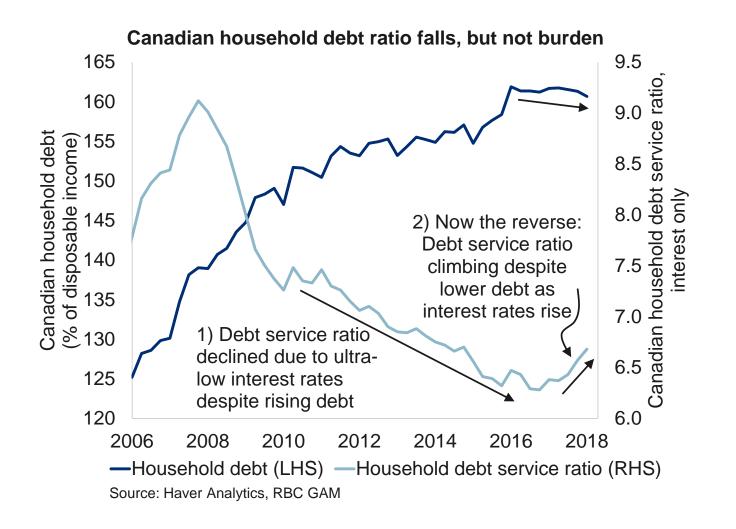
## Canadian competitiveness challenges

Loss of Canadian competitiveness versus U.S.			
Taxes	<ul> <li>U.S. taxes fell, Canadian taxes have mostly risen (-0.25% GDP)</li> </ul>		
Tariffs	<ul> <li>U.S. hitting Canada with tariffs (-0.5% to -1.0% GDP)</li> </ul>		
Regulations	<ul> <li>U.S. deregulating, Canada regulating</li> <li>New, more extensive resource consultation process</li> <li>New restrictive hiring and sourcing rules on infrastructure projects</li> </ul>		
Moral suasion	<ul> <li>White House threatens companies that expand outside U.S.</li> </ul>		
Environment	<ul> <li>Canada in Paris agreement, U.S. out</li> <li>New carbon taxes ramp up over five years (-0.5% GDP)</li> </ul>		
Labour	<ul> <li>Tougher labour laws in Canada (ON, AB, BC)</li> <li>Sharply rising minimum wage (-0.1% GDP)</li> <li>Easier unionization, FT/PT equivalency</li> </ul>		
Other?	<ul> <li><i>Transportation constraints:</i> Both pipeline and rail are problematic</li> <li><i>Housing rules:</i> tightening in Canada, easing in U.S.</li> <li><i>Household debt:</i> very high in Canada, middling in U.S.</li> <li><i>Electricity?:</i> Big jump in Ontario</li> </ul>		
On the other hand	<ul> <li>Free trade: Canada signs CETA, CPTPP, interprovincial deals</li> <li>Immigration: More and higher quality in Canada than U.S.</li> <li>Public debt: Lower public debt than U.S. even with provinces</li> <li>Interest rates: Lower in Canada (but rising in both nations)</li> <li>New IP strategy?</li> </ul>		

Source: RBC GAM



### Canada still vulnerable despite falling household debt ratio





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 Publication date: June 28, 2018

