



A wealth of resources for you

At RBC Dominion Securities, you benefit from the power, stability and specialized skills of Canada's leading wealth management firm, which has been providing professional wealth management since 1901.

The first-rate support we offer can help you build your client's wealth - and your wealth management business. Here is what we can offer you:

Our trusted brand and reputation set the stage for you

- RBC's identifiable brand, associated with power, stability and trust.
- For the 13th consecutive year, ranks first among brokerage firms held by a bank in Investment Research's 2019 survey of brokerage services.
- Among the top-rated brokerage firms in the North American brokerage firm survey conducted by the Boston Consulting Groups.

Enjoy the support that we can offer you in building your business and your client's wealth.

Entrepreneurial culture

- Freedom to personalize your business model
- Competitive compensation that rewards initiative
- Business Succession Program
- Business Protection Program
- Branch management team committed and dedicated to the success of your project
- Experienced transition team
- Post-market service and administrative support

Capture a larger share of the market through wealth management support

The RBC Premium Wealth Management team is made up of more than 200 lawyers, actuaries, chartered accountants and licensed financial planners, including:

- financial planning specialists
- testamentary and estate counselors;
- advisors for wealthy clients;
- planning specialists for business owners;

- support for financial advice;
- financial planning software support;
- insurance support by our team of estate planning specialists and specialists of benefits paid during the life of the insured.

Respond to clients's needs by offering our wealth management solutions

Turnkey solutions to help clients meet their needs for:

- charitable donations;
- individual pension plans;
- retirement plans;
- loans between spouses;
- family trusts;
- insurance;
- services to liquidators.

Strong investment management

- Discretionary Management Programs by Canada's Largest Investment Advisor
- Guided portfolio
- A+ Managed Account
- Advisor Account
- Largest inventory of fixed income securities in Canada
- Precious metal bullion program
- Commodity / Futures Financial Services
- Socially responsible investments

Advanced Strategy and Research

- RBC Capital Markets Research
- Portfolio Management Consulting Group
- RBC Investment Strategies Committee
- Portfolio Implementation and Risk Tracking Team
- RBC Research and Global Consulting Group
- Independent Veritas Research
- Independent world research

Business Building

- Recommendations from RBC Personal and Private Banking, Estates and Trusts Partners
- Business Intelligence and Analysis team that helps identify business opportunities
- In-house client building team
- Individual consultations with marketing experts
- Self-service applications to create personalized advertising material

Technology and powerful tools

- Portfolio management software and address lists
- Improved client reporting
- Real-time market information
- Rate of return surveys
- Mobile technology capabilities
- Online account access for clients

Continuing Education and Professional Development

- Specialists in business applications throughout the country
- Wealth Management Training Programs
- Business Practice Management Consultants

Please contact us to learn more about the wealth of support RBC offers to help you build your business practice.