

# UPSON'S UPDATE

SPRING 2020

## 10 PRINCIPLES OF SUCCESSFUL INVESTING IN VOLATILE MARKETS

Stock market volatility is a normal part of investing. But what you do – and don't do – during times of higher volatility can make the difference between success and failure as an investor. The following 10 principles can help you manage volatility and achieve your long-term investment goals.

### 1. Stay calm and invest on

When the markets are particularly volatile, there's a natural tendency for investors to move into safer investments, hoping to avoid further losses, and wait until the markets recover. But unfortunately it's nearly impossible to predict when the markets will recover. As a result, investors may miss out on the eventual recovery, which can negatively affect their long-term investment goals. As the chart below shows, the

investor who stays invested tends to do better than the investor who bails out and misses even some of the recovery.

### 2. Avoid market timing

Some investors try to improve their returns by attempting to "time" the market – selling right before the markets go down, then buying right before they go up again. In theory, this sounds great. But in practice, it rarely works, simply because it's so difficult to predict

when the markets will go up or down. Unfortunately, that doesn't stop investors from trying, which is why the "average investor" tends to underperform virtually every asset class.

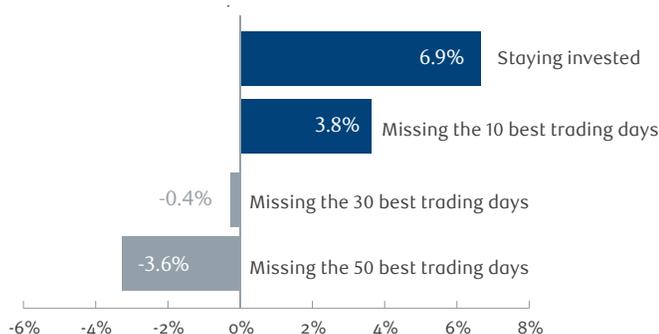
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*The investor who stays invested tends to do better than the investor who bails out and misses even some of the recovery.*

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### Why it's best to stay invested



Based on the annualized returns of the S&P/TSX Composite Index for 10 years, ending December 31, 2019. Source: Bloomberg, RBC Global Asset Management.



Wealth Management  
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### SPECIAL POINTS OF INTEREST:

- Navigating market volatility can cause a natural tendency for investors to make actions that may result in them missing out on an eventual recovery.
- There are a number of government updates to be aware of, such as a reduction to minimum RIF/LIF payment amounts for 2020 and extended tax filing dates.
- If you have a RBC Bank account linked to your account(s) with us, we are now able to transfer money into your RBC Dominion account with your authorization.

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## Market recoveries following major downturns (S&P/TSX)

Year (event)	Return	Return in the following year	Average return over next 5 years
1974 (oil embargo)	-25.0%	+18.5%	+22.3%
1981 (double-digit inflation)	-10.2%	+5.5%	+13.7%
1990 (Gulf war)	-14.8%	+12.9%	+10.8%
2002 ("Tech Wreck")	-12.4%	+26.7%	+18.3%
2008 ("Subprime crisis")	-35.03%	+30.7%	+8.7%

Source: Based on the returns of the S&P/TSX Composite Total Return Index.

### 3. Maintain your sense of perspective

Unquestionably, stock market downturns can be painful, especially when you're in the middle of one. It's important to remember that downturns have happened before – and will happen again – and that historically, as the table above shows, the markets have always recovered and reached new highs.

### 4. Reassess your comfort level with risk

It's one thing to say you are comforta-

ble with a higher level of risk when the markets are only going up, and another thing when the markets are volatile. If you are finding it difficult to sleep at night because of market volatility, then it might be time to consider how much risk you are truly comfortable taking with your investments.

### 5. Stay diversified

Diversifying your investments is a proven way to reduce market volatility. It involves including a certain mix of stocks, bonds and cash in your investment portfolio, as well as invest-

ments representing different industry sectors or geographic areas. At any given time, one type of investment may do better than another. So by diversifying between them, you can offset weaker performers with stronger performers, reducing volatility. What's more, as the table below shows, it can be difficult to determine exactly when one type of investment will do better than another, which is why it makes sense to stay diversified.

### 6. Look for opportunities

"Prices slashed!" When it's a retail store saying those words, it's usually a good thing. Yet when it's the stock markets, people often have the opposite reaction. When prices drop, they sell instead of buy. But when the stock markets go down, it can be fairly indiscriminate: both good and bad stocks can be caught up in the sell-off. What that means is, during a market downturn, there can be some high-quality stocks, likely to be among the first to bounce back, available at temporarily reduced prices.

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## A strong case for diversifying your investment portfolio

2015	2016	2017	2018	2019
US Equities 20.8%	CDN Equities 21.1%	EM Equities 28.3%	US Equities 3.8%	US Equities 25.1%
INTL Equities 19.0%	US HY Bonds 14.3%	INTL Equities 16.8%	Global Bonds 1.9%	CDN Equities 22.9%
Balanced 6.5%	US Equities 8.6%	US Equities 14.1%	CDN Bonds 1.4%	INTL Equities 16.5%
CDN Bonds 3.5%	EM Equities 7.3%	CDN Equities 9.1%	Cash 1.3%	US HY Bonds 14.0%
EM Equities 2.0%	Balanced 6.5%	Balanced 8.8%	Balanced -1.3%	EM Equities 12.9%
Global Bonds 1.9%	Global Bonds 3.5%	US HY Bonds 6.4%	US HY Bonds -2.9%	Balanced 9.9%
Cash 0.6%	CDN Bonds 1.7%	CDN Bonds 2.5%	INTL Equities -6.0%	CDN Bonds 6.9%
US HY Bonds -2.7%	Cash 0.5%	Global Bonds 1.8%	EM Equities -6.9%	Global Bonds 6.9%
CDN Equities -8.3%	INTL Equities -2.5%	Cash 0.6%	CDN Equities -8.9%	Cash 1.7%

All performance is in C\$. Source: RBC Global Asset Management Inc. as of December 31, 2019.

Equities				Fixed income			Cash	Balanced
CDN Equities Canadian Equities	US Equities U.S. Equities	INTL Equities International Equities	EM Equities Emerging Market Equities	CDN Bonds Canadian Bonds	US HY Bonds U.S. High-Yield Bonds	Global Bonds Global Bonds	Cash	Balanced Balanced Portfolio
S&P/TSX Composite Total Return Index	S&P 500 Total Return Index	MSCI EAFE Total Return Index	MSCI Emerging Markets Total Return Index	FTSE Canada Universe Bond Index	ICE BofAML US High-Yield BB-B Total Return Index	FTSE World Government Bond Total Return Index	FTSE Canada 30 Day TBill Index	55% Equity / 45% Fixed Income

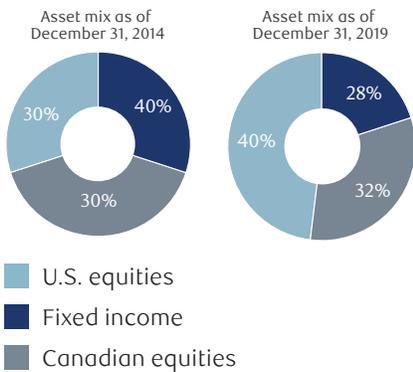
### 7. Regularly rebalance

How you diversify your portfolio between different investments plays an important role in how much volatility you can expect. In general, if you include more stocks in your portfolio, you will experience greater volatility, but also greater long-term growth potential. Conversely, if you include more bonds, you will experience lower volatility, but also lower growth potential. Everyone has an ideal balance, based on factors such as:

- How long you have to invest
- How much growth you need
- How much risk you are willing to take

But over time, market fluctuations can cause the balance to shift in your portfolio, as one asset class outperforms another and eventually represents a greater percentage of your portfolio than you had originally intended. As a result, it makes sense to regularly rebalance your portfolio, to get back to your ideal balance

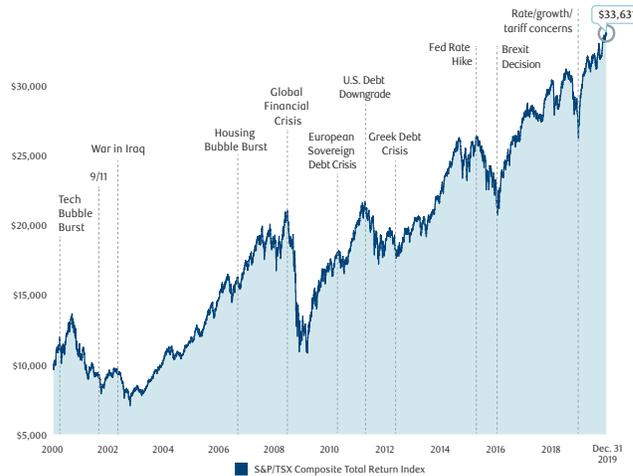
### The impact of portfolio drift



Source: RBC Global Asset Management. Canadian equities – S&P/TSX Composite Total Return Index. Fixed income – FTSE TMX Canada Universe Bond Total Return Index. U.S. equities – S&P 500 Total Return Index.

### Staying invested over time has its rewards

The growth of \$10,000 from January 2000 to December 2019



The growth of \$10,000 since January 2000. An investment cannot be made directly in an index. Graph does not reflect transaction costs, investment management fees or taxes. If such costs and fees were reflected, returns would be lower. Past performance is not a guarantee of future results. Performance data as of December 31, 2019.

Source: RBC Global Asset Management Inc.

### 8. Stay focused on the long term

Markets may go down in the short term, often in response to a global economic crisis, but over the longer term they tend to go up.

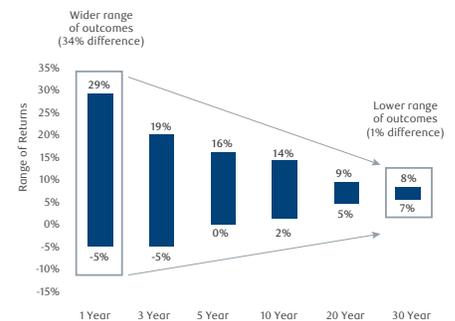
### 9. Put time on your side

In the short term, volatility can be difficult. But over time, volatility smooths out. And the longer you have to invest, the more it tends to smooth out.

### 10. Review your portfolio

Have questions about your investments? Should you make any changes given the recent market volatility? We would be happy to help you review your investments to ensure your portfolio is right for you.

### The volatility of a diversified portfolio decreases over time



Rolling 1-, 3-, 5-, 10-, 20- and 30-year average annual returns from January 1989 to December 2019.

Diversified Portfolio represented by 2% Cash, 43% Fixed Income, 19% Canadian Equities, 20% U.S. Equities and 16% International Equities. Cash represented by FTSE TMX Canada 30 DAY T-Bill Total Return Index; Fixed Income represented by FTSE TMX Canada Universe Bond Total Return Index; Canadian Equities represented by S&P/TSX Composite Total Return Index; U.S. Equities represented by S&P 500 Total Return Index; International Equities represented by MSCI EAFE Net of Taxes Total Return Index.

Source: Bloomberg, RBC Global Asset Management.

*Please contact us if you'd like to discuss any of the points I've noted in this article.*

*-Greg*

# TAX FILING AND PAYMENT EXTENSIONS FOR 2020

The Canadian government has introduced extensions for certain tax filings. Please find the following table summarizing the updates to the personal Canadian tax filing deadlines for the 2019 tax year (other than Quebec).

	Regular deadline	Extended deadline
Personal income tax filing	April 30, 2020	June 1, 2020
Personal income tax filing If you or your spouse or common-law partner were self-employed	June 15, 2020	June 15, 2020 (no extension)

## CRA tax filing extension

The Canada Revenue Agency has extended the filing deadline for personal income taxes for the 2019 tax year.

The updated deadline for personal income tax filing is now June 1, 2020. If you are expecting a refund, you may want to file sooner.

Also, as noted in the chart above, the tax filing deadline for self-employed individuals remains on June 15th if either you or your spouse are self-employed.

You should have now received your

tax documents in the mail. If you are still awaiting any outstanding documents please contact us for assistance.

## Payment of taxes

All Canadian taxpayers will be allowed to defer the payment of certain income tax amounts and tax instalments that may be owing between March 18 to August 31st, until September 1st.

For example, any personal income taxes that would normally need to be paid by April 30th, can be delayed until September 1, 2020. As well,

any personal tax instalment payment that would normally need to be made by June 15th, can be made as late as September 1, 2020.

## An effective investment plan is tax efficient

Structuring your portfolio investments in a tax efficient way can help you achieve your long-term financial goals. Holding certain investments in specific types of accounts can help increase the after-tax amount you receive. Please let us know if you'd like to discuss your portfolio in greater detail.

*If you have any questions or need help accessing any outstanding tax documents for to your RBC Dominion investments, please don't hesitate to contact us directly .*



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## CONTACT US

We are committed to providing you with the highest quality of service. If you have any questions, if there is anything we may assist you with, or if you would like to speak in greater detail about anything, please let us know.

**Naveed's Note:** In addition to the tax deadline extensions noted above, the Canadian government has lowered the minimum payment amounts for RIF and LIF accounts in 2020 by 25%, should you elect to. If you would like assistance lowering your RIF/LIF payments, please let us know.

Also to best assist you, we are now able to arrange bankwires on your behalf, provided your authorization, from your RBC Bank account into your investment accounts with us. If you need any assistance with these items, please contact Naveed Azad at 604-257-7653 or [naveed.azad@rbc.com](mailto:naveed.azad@rbc.com).

## Closing Quote

“ALL GREAT INVESTMENTS BEGIN IN DISCOMFORT. ONE THING WE KNOW IS THAT THERE'S GREAT DISCOMFORT TODAY”

-HOWARD MARKS