

# QUESTIONS FOR EACH STAGE OF THE FUTURE MAXIMIZER

*Through the Future Maximizer process, our clients gain confidence in their financial plan and the strategies we use to help them reach their life and financial goals.*

*Here are some questions we can help you answer.*

## **The Clear Vision Advantage**

- What was life like growing up?
- How did you get to where you are today?
- How do you currently make investment decisions?
- What do you expect from your financial advisor?
- If you could give financial advice to your 20-year old self, what would it be?

## **The Design Gameplan**

- What rate of return do you need to achieve your goals?
- What guiding principles do you follow with your money?
- How would you like your estate to benefit your family or the charitable causes close to your heart?
- What are your financial goals? What time horizon do you have for them?
- Will you be contributing additional funds to your plan?

## **The Choice Navigator**

- How much day-to-day involvement do you want when managing your investment portfolio?
- Do you value diversification by portfolio manager and styles?
- What are the tax implications of each choice?
- Is the greater flexibility of owning individual securities important?
- Would you like a transparent, tiered and tax-effective fee structure?

## **The Review Process**

- How often would you like to meet with me?
- Are there specific issues you would like to learn about?
- What family wealth management issues are you dealing with?

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