



Wealth Management  
Dominion Securities



Heather Lagasse  
Senior Portfolio Manager  
& Wealth Advisor  
Tel: 604-981-2340  
heather.lagasse@rbc.com

Charlie Kelsch  
Associate Advisor  
Tel: 604-981-6648  
charlie.kelsch@rbc.com

Oscar Davidson  
Associate  
Tel: 778-338-8930  
oscar.davidson@rbc.com

Lagasse Wealth Management  
of RBC Dominion Securities  
1300 Marine Drive, 2nd Floor  
West Vancouver, BC V7T 1B5  
Tel: 604-981-2340  
Toll free: 1 800-375-0585  
www.heatherlagasse.com

# What's included in your relationship with us?

Our commitment to providing value

We are pleased to offer you a wide range of investment and wealth management services, many of which are complimentary to you as a valued client.

## Discovery

- Explore your current financial situation, portfolio and investment objectives
- Establish your investment and wealth management goals
- Determine your tolerance for risk and market fluctuations
- Complete a personalized myGPS™ wealth and financial projection based on your goals
- Collaborate with your existing professional advisors, such as lawyers and accountants, to integrate your investment plans
- Introduce, as appropriate, a full suite of services from our RBC partners, including RBC Private Banking Premier, RBC Commercial Banking and RBC Royal Trust

## Strategy

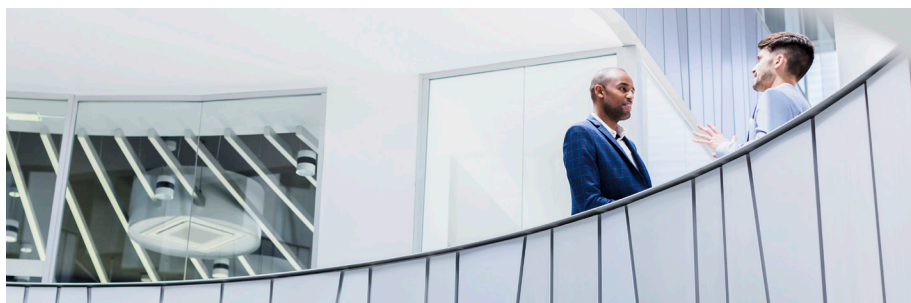
- Develop your individually tailored wealth management strategy
- Build customized portfolios designed to meet your investment goals
- Establish your needs for tax, estate, insurance and charitable gift planning
- Provide research, commentary and information on specific holdings, markets or economies

## Enhanced wealth management services

- Benefit from the expertise of our wealth management specialists in areas like financial planning, estate law and taxation, who can assist with:
  - Comprehensive Compass® financial planning
  - Tax strategies
  - Family wealth management
  - Business owner wealth management
  - Business succession planning

PRIVATE  
INVESTMENT  
MANAGEMENT™

RBC Dominion Securities Inc.



Thank you for your interest in wealth management at RBC Dominion Securities. For more information, or to schedule an appointment, please contact us.

- Retirement planning
- Insurance-based wealth enhancement
- Will and estate consulting
- Charitable giving

### Investment solutions

- Proprietary and third-party investment products, including mutual funds and portfolio services
- Global and North American equities, including stocks, preferred shares, income trusts and more
- One of Canada's largest inventories of fixed-income and money market instruments, including T-bills, GICs, government bonds and corporate bonds

### Investment portfolio services

- Ongoing personal advice
- Buy/sell recommendations
- Scheduled portfolio reviews
- Portfolio monitoring
- Portfolio rebalancing
- Safekeeping
- Multi-currency, account functionality

- Automatic contributions and withdrawals
- RRIF/LIF/LRIF/PRIF conversion and automatic payments
- Automatic mutual fund purchase or redemption plans
- Electronic funds transfers
- Registered estate processing, tax reporting and T3 returns
- Old certificate current status and value research
- Interest on cash balances
- WealthLine margin account

### Reporting

- DS Online private client website, providing secure 24/7 account access, exclusive investment research, quarterly market outlook, RBC Economics publications, Reuters market news, real-time quotes, customized Watchlists and more
- Consolidated view of all your RBC accounts and ability to transfer funds between accounts through DS Online
- Quarterly account statements (or monthly when there is trading activity in an account)

- Enhanced FlexPak portfolio reporting
- Paperless eDocuments through DS Online to reduce your paperwork including a seven-year account statement archive.
- Annual consolidated tax reporting, including dispositions with book costs
- Quarterly performance reporting

### Research and information services

- RBC Wealth Management Services library of publications and articles on a wide range of tax, retirement and estate planning topics
- Access to the broadest research in Canada for domestic and global markets, including RBC Capital Markets, JP Morgan, and independent Veritas exclusive to RBC
- Exclusive client publications, including *Global Insight*, *Perspectives and Wealth Management Review*
- Annual *Client Guide to Tax Reporting* located at [www.rbc.ds.com/TaxReporting](http://www.rbc.ds.com/TaxReporting) to help make tax time easier