

The Harbour Group of RBC Dominion Securities

Investment Strategy Update

September 2016 Conference Call





Executive Summary

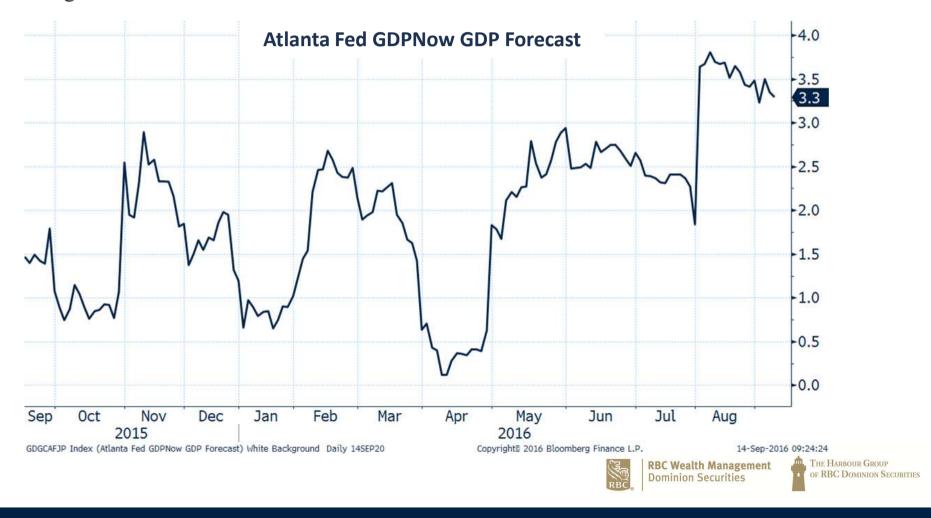
- The ultra-low interest rates ushered in by the Brexit vote led stocks to new highs, but an increase in rates has brought on renewed volatility.
- Near record low yields combined with benign credit conditions have been a key force in pushing stock prices higher – the risk from here is a disorderly sell off in the bond market.
- This is particularly true on a sector basis, as "bond like" stocks have led in 2016 but have softened recently.
- We see potential risks headed into the fall as the U.S. election draws near and the Federal Reserve contemplates raising interest rates again.
- We do not expect either to derail the bull market, but don't be surprised to see a correction.
- We believe we are in a firmly entrenched bull and that corrections are opportunities to buy, not sell.





Economic Data Suggests Continued Expansion

- Indicators from employment to manufacturing to inflation indicate recession risk is low.
- This has been corroborated by positive comments from management teams on recent earnings calls.



Bond and Stock Prices Moving Together

- Continued ultra-low interest rates have led investors to re-rate stock prices higher.
- Given this relationship, keeping an eye on interest rates is as important as ever.



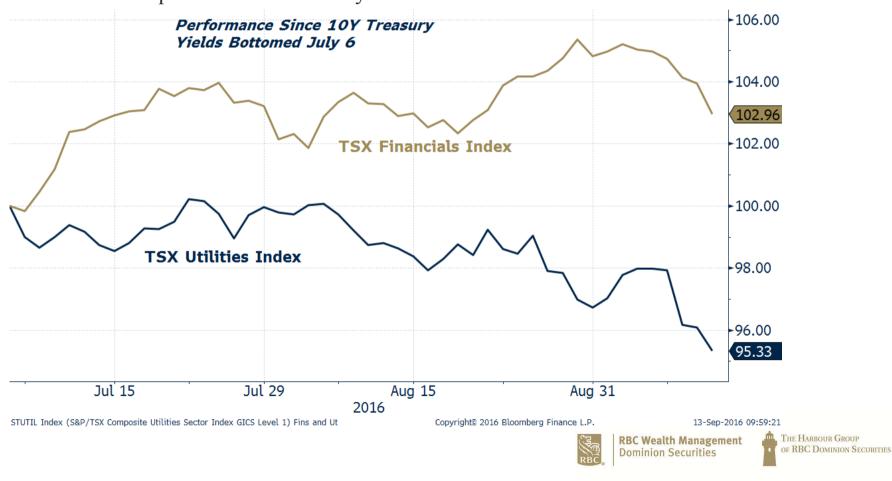
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Dominion Securities

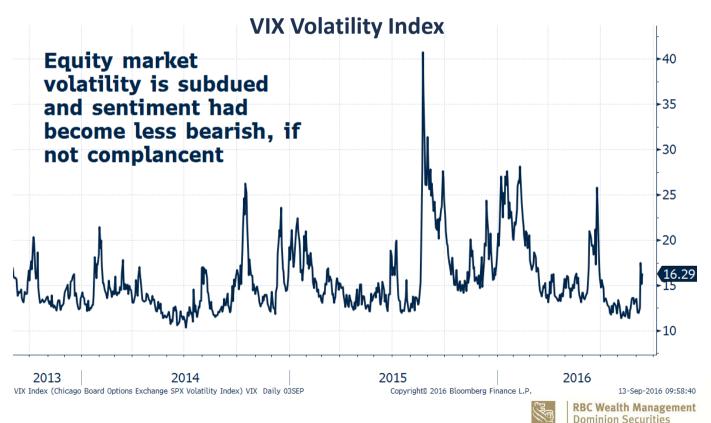
"Low Rate Trade" Starting to Unwind?

- Interest rates are still extremely low, but it appears that for the "low rates" trade to deliver continued outperformance, interest rates have to hit lower and lower levels.
- 10-year bond yields have only risen modestly since the post-Brexit lows, but the TSX Financials have outperformed Utilities by over 7% since then.



Volatility is Low, Which is Unlikely to Last

- August 2016 saw the smallest range between the monthly high and low for the S&P 500 (1.29%) since 1965.
- That statistic alone doesn't guarantee future volatility, but upcoming events including what is sure to be a truly nasty U.S. election and likely another rate hike from the Federal Reserve suggest to us that we shouldn't get too used to the recent calm.



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The Autumn Months are Prone to a Rise in Volatility...

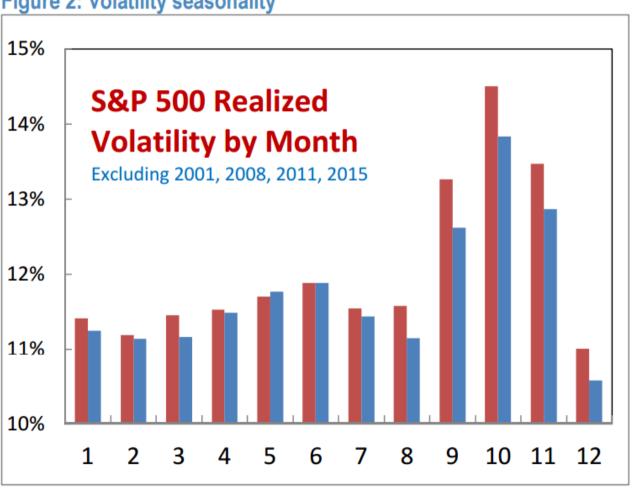


Figure 2: Volatility seasonality

Source: J.P. Morgan QDS.

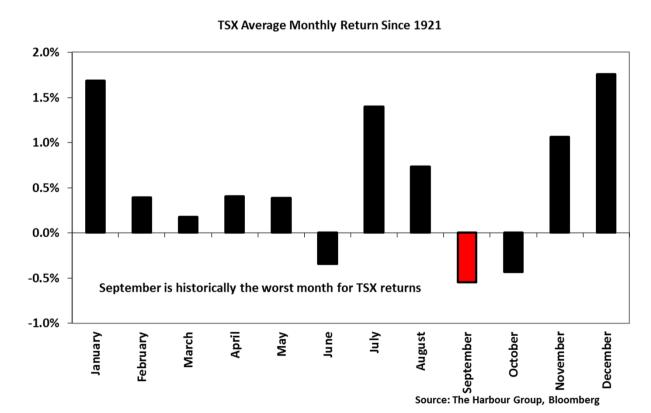




Investment Strategy Update September 2016

...And Risk of a Correction is Ever Present

- We often see volatility over the summer and fall months, with September historically worst.
- That said, we have found these to be unreliable short term trading signals, as in any given year the odds aren't much better than a coin toss. In fact, the TSX in September has been up as often as it has been down since 1921.







What if Trump Wins?

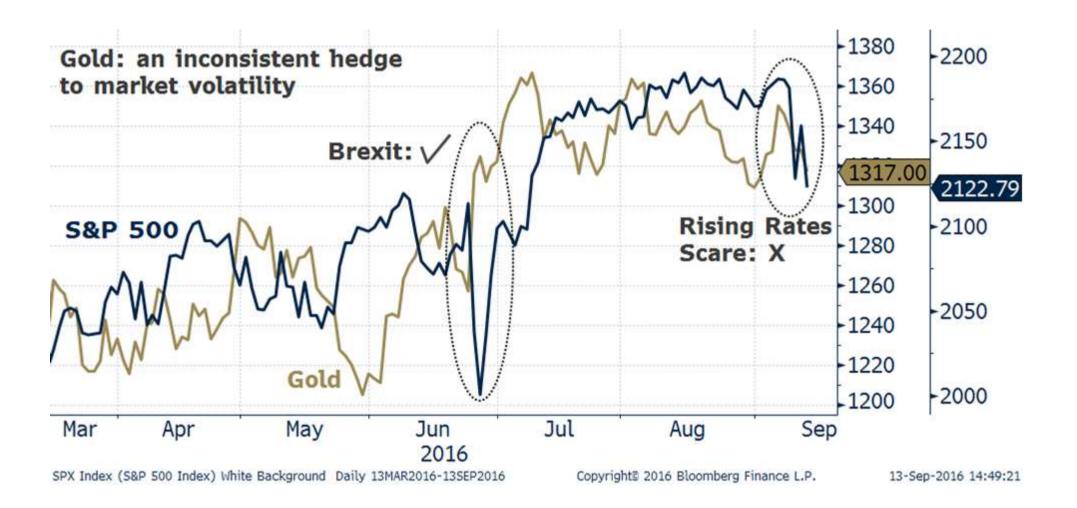
- This question has been coming up with increasing frequency.
- We think the kneejerk reaction to a Trump victory would be weakness in equity markets and the USD. The implication for bonds is uncertain, as it would be a tug of war between flight to safety and the higher inflation risk under a Trump regime.
- Longer term, we think the impact would be limited to higher inflation expectations, as the U.S. president has limited power without Congress on side.







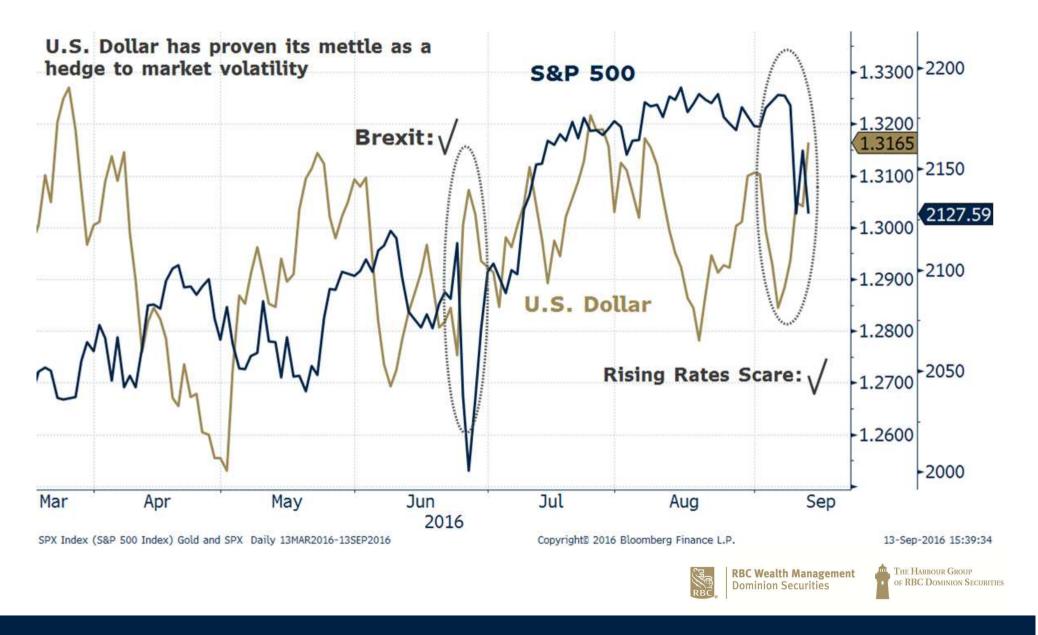
Gold Has Not Protected Capital in September...







... But the USD Has Proved Its Worth



Bottom Line

- The ultra-low interest rates ushered in by the Brexit vote led stocks to new highs, but an increase in rates has brought on renewed volatility.
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Disclaimer

There are many opportunities and solutions available to assist you in meeting your investment and estate planning goals. However, because of the complexity of integrating your corporate and personal goals, considering the different tax systems, it is essential that you involve the appropriate professionals in order to maximize these opportunities and accomplish your goals in the most tax-effective manner.

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