

The Hass Report



Wealth Management
Dominion Securities

A Newsletter for the friends and clients of Shawn Hass & Dustin Leniuk

Winter 2020

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of RBC Dominion Securities



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Podcast Launch

We are pleased to announce the official launch of our podcast, Owners Circle. The podcast is dedicated to telling the stories of great family-owned businesses. When I set out to create a podcast, I had three main motivations for taking on this new project:

1. Share

Over the past 23 years I've had the privilege to work with and come in contact with so many interesting business and farm families. Their stories are often remarkable and extremely unique. Being able to provide a back-stage look into how they started into their original businesses, and then unwrapping the layers of how these companies evolved into the operations they are today is an extremely insightful undertaking. Our guests will span the generations as many of the families I sit down with had first generation members that started their ventures twenty, forty, sixty or more years ago, and changed the trajectory of their families by taking a singular risk at some point in their history. Many business owners that I work with have expressed a feeling of isolation (like being on an island) having to deal with challenges on their own. This podcast will bring a comfort to many listeners as they realize the issues they face, while many are often common and shared with most business families.

2. Inspire

One common theme that I have identified is the hunger of entrepreneurial families to continually innovate and improve. There is a constant need to question, inquire and be curious that is present with the leaders of these families. We are building an archive, through the conversations of this podcast, that can help families to navigate their own issues and be able to learn from some of the brightest leaders in their industries.



3. Entertain

This form of media allows the true character of many of our guests to percolate and come to the surface in our conversations. Business needs to be fun and enjoyable if it is to be successful long term, and you will enjoy hearing the stories and experiences from our guests first hand.

We invite you to join us on the website

www.hasswealth.com, where you'll find the podcasts as well as articles and useful tools. You can also listen on the podcast apps below;



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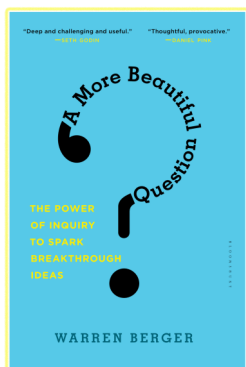


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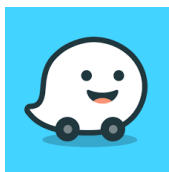


Book: A More Beautiful Question by Warren Burger

One of the most powerful forces for igniting change in business and in our daily lives is a simple, underappreciated tool—one that has been available since childhood. Questioning—deeply, imaginatively, beautifully—can help us identify and solve problems, come up with game-changing ideas, and pursue fresh opportunities.

App: WAZE

User-assisted GPS for identifying best route, users input police traps and up-to-date traffic. It provides turn-by-turn navigation information and user-submitted travel times and route



details, while downloading location-dependent information over a mobile telephone network. Waze describes its app as a community-driven GPS navigation app, which is free to download and use.

Website: www.charityintelligence.ca

Charity Intelligence researches Canadian charities for donors to be informed and give intelligently. The website posts free reports on more than 750 Canadian charities, as well as in-depth primers on philanthropic sectors like Canada's environment, cancer, and homelessness. Through rigorous and independent research, Charity Intelligence aims to assist Canada's dynamic charitable sector in being more transparent, accountable and focused on results.



Community

For multiple years, we have supported the Canadian Humanitarian Organization for International Relief (CHOIR) and it is time we highlight this organization's great contributions.

Our involvement began a few years ago when we were invited to attend one of their fundraisers in Medicine Hat. CHOIR's mission is to provide the basic necessities of life such as nutrition, shelter, health care, and education to disadvantaged

children everywhere. CHOIR mainly operates in Addis Ababa, Ethiopia, however; they support projects anywhere in the world



that focus on improving the quality of life for impoverished individuals. Stay tuned for a spring fundraiser coming to Lethbridge.

Reminders

TFSA limit for 2020

2020 contribution limit will remain the same as last year, at \$6,000 per person per year.

RSP deadline to contribute for the 2019 tax year is March 2, 2020.

The maximum someone can contribute 18% of your earned income or a maximum (for 2020 the contribution limit is \$27,230, for 2019 the limit was \$26,500).

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Signs around town...



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