



## RBC Wealth Management

RBC Wealth Management® provides comprehensive services designed to address your multi-faceted financial concerns, simplify your life, give you the freedom to pursue your other priorities and provide you with the confidence that your goals will be achieved.

Whether you need assistance managing your family's wealth, maximizing your business investments or providing stewardship for non-profit assets, RBC Wealth Management brings together the solutions you need in key areas such as financial planning, private banking, investment management and estate and trust services.

Tailored to your individual needs by your RBC® advisor, RBC Wealth Management provides the specific services you need, today and in the future. Your RBC advisor, supported by a team of specialists drawn from RBC Wealth Management member companies, helps you address your various wealth management needs through each stage of your life:

- · Accumulating wealth and growing your assets
- Protecting your wealth by managing risk
- Managing the affairs of a loved one
- · Converting your wealth to an income stream
- · Transferring wealth to your heirs
- · Creating an enduring legacy

### **RBC Wealth Management Publications**

To help you understand your choices and make informed decisions, RBC publishes a wide variety of financial, tax and estate publications, written by leading authorities on wealth management for high-net-worth Canadians. Please ask your RBC advisor for information about other RBC Wealth Management publications.

## **Table of Contents**

Helping you make the most of your retilement	5
Government benefits	6
Employer pension and benefits	7
RRSPs, RRIFs, Locked-In Accounts and TFSAs	8
Non-registered assets	10
Estate planning	11
General points	12



# Helping you make the most of your retirement



If you are getting close to retirement, or have just recently retired, there are many financial details that you need to address, such as applying for government benefits and converting your registered plans to provide you with pension income. To help you address many of these important issues, we have created this Retirement Checklist.

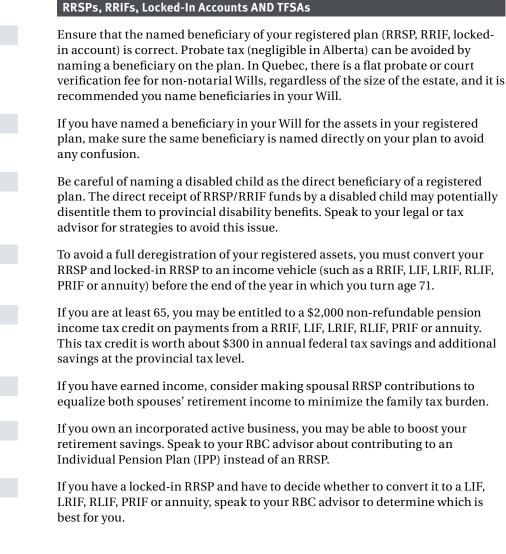
The checklist includes a comprehensive listing of many of the financial issues people like you, who are approaching retirement or have already retired, typically face. Depending on your individual situation, some of the items on the list may not be applicable to you, or you may have already addressed them.

If there are other issues you need to address that are not included in this checklist, we have provided additional space at the end of each section for you to note them.

This checklist may serve as a handy tool to make sure you have considered important strategies for maximizing your retirement income. The checklist also provides a number of items for you to consider when estate planning. If you need any assistance completing this checklist or addressing any of the items you checked off, your RBC advisor will be happy to help you.

Government Benefits
COTOT IIII CITE DETICATES
To avoid delays, ensure your applications for Canada Pension Plan (CPP) or Quebec Pension Plan (QPP) retirement benefits and Old Age Security (OAS) are filed at least six months before the eligibility date.
For an estimate of your CPP retirement benefit, call 1-800-277-9914. For an estimate of your QPP retirement benefit, contact 1-800-463-5185.
Speak to your RBC advisor about whether or not you're better off taking a reduced CPP/QPP as early as age 60, or waiting until age 65 (or later) for a higher benefit.
If you take CPP before age 65 and continue to work, you and your employer are required to contribute to CPP until you are at least age 65. You will be entitled to a post-retirement benefit that will supplement your regular CPP retirement benefits.
Consider applying for CPP/QPP sharing with a lower income spouse to reduce the family tax burden. CPP/QPP sharing is only available when the younger spouse is also eligible to collect CPP/QPP.
If you stayed at home caring for children under age seven during your working years, apply for the Child Rearing Drop-Out provision so you can increase your CPP/QPP benefit.
Effective July 1, 2013, if you are eligible to apply for OAS, you may choose to defer take-up for up to five years to receive a higher pension. Speak to your RBC advisor about whether it makes sense for you to defer your OAS.
If you are receiving OAS and, due to your annual net income, are subject to OAS clawback, strategies such as income splitting or deferring income may help minimize the OAS clawback.
If you are entitled to OAS and you and your spouse are low-income earners, one of you may be eligible for the Guaranteed Income Supplement (GIS) or the OAS spouse's allowance. Speak to your RBC advisor regarding eligibility requirements.
If you have lived or worked in another country, you may be eligible for social security benefits from that country, from Canada or from both countries. Contact International Operations at Service Canada at 1-800-454-8731 for more information.
If there are any other issues you need to address regarding your government benefits, you can note them in the space below.

Employer Pension and Benefits
Determine what options you have to receive your employer pension. You may be able to receive the pension as an annuity or transfer the commuted value to a locked-in RRSP. Your RBC advisor can help you analyze which option may be best for you.
If you are able to transfer the commuted value of your pension to a locked-in RRSP, some of the lump-sum may be immediately taxable. Speak to your pension administrator to determine if a portion of the commuted value is taxable.
If you transfer the commuted value out of your pension plan, ask your employer if you are eligible for a Pension Adjustment Reversal (PAR). A PAR increases your unused RRSP deduction room.
Determine what post-retirement health benefits (such as drug and dental) are available, if any, through your employer. Keep in mind that the decision you make regarding your pension option may affect the level of post-retirement health benefits you receive.
If you leave your pension with your employer, ensure that you have designated your desired beneficiary. In many cases, you may be required by legislation to designate your spouse as the beneficiary.
If you leave your pension with your employer, you may be required to choose the percentage of your pension that you want payable to your spouse after your death. Depending on your situation, it may be better for you to choose a percentage that is more or less than the default $50\%-66\%$ .
If you leave your pension with your employer and you are under age 65, you may have the option to receive a higher pension before age 65 and a lower pension after 65. If you are in your late fifties or older or have a long life expectancy, you may be better off forgoing this option and taking a level pension for life.
Consider pension income splitting with your spouse to reduce the family tax cost by allocating, for tax purposes, up to 50% of your employer pension to your spouse, especially if they are taxed at a lower rate. Both you and your spouse, regardless of age, would qualify for a federal pension tax credit of up to \$2,000. Please note that in Quebec, you must be at least age 65 in order to split qualifying pension income with your spouse.
If there are any other issues you need to address regarding your employer pension and benefits, you can note them in the space below.

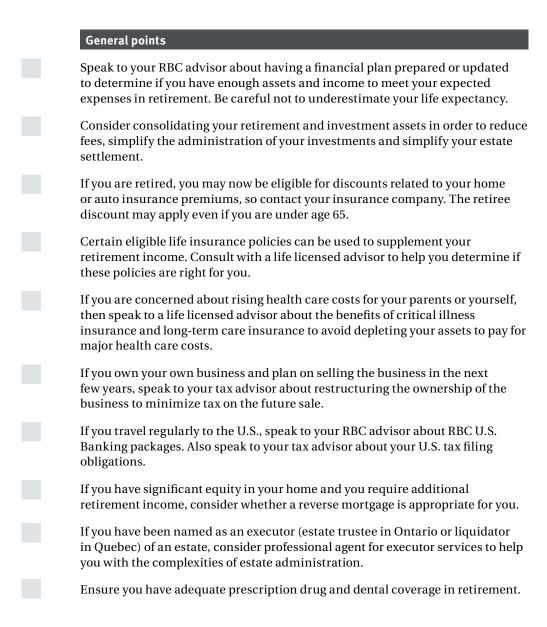


If you are an incorporated, self-employed business owner or professional looking to boost your retirement savings, or an employer looking to enhance the retirement benefits for a key employee, the ideal solution may be an IPP. RBC can help make setting up an IPP easy for you. Ask your RBC advisor for a copy of our brochure about IPPs and how this form of retirement benefit may be right for you and your business.

Speak to your RBC advisor about possible unlocking provisions that may provide access to funds in excess of the regular annual maximum amount from your locked-in accounts. For federally regulated pensions, if you have an RLIF due to unlocking, you may be able to transfer the unlocked portion to an RLSP if you are under the age of 71 and if you do not wish to receive the minimum withdrawal required.
If you have a RRIF, LIF, LRIF, RLIF or PRIF, consider basing the minimum withdrawals on the younger spouse's age to minimize taxable withdrawals and maximize tax deferral.
If you are at least age 65, pension income splitting with your spouse may significantly reduce your tax bill. You or your spouse can allocate up to 50% of eligible pension income such as income from a RRIF, LIF, LRIF, RLIF, PRIF or annuity to the spouse with the lower tax rate. If your spouse is also at least 65, they may qualify for the \$2,000 pension income tax credit.
Speak to your RBC advisor about the appropriate asset allocation of your registered accounts in retirement. In general, from a tax-planning standpoint, your fixed-income investments should be held in your registered plans and your equity investments in your non-registered plans.
If you are turning age 71 this year and have earned income, consider making your next year's RRSP contribution in December of this year. This final RRSP contribution is sometimes called the "forgotten RRSP contribution."
If you have a foreign retirement plan, such as a U.S. traditional IRA or 401(k), then you may be eligible to contribute those assets to your RRSP without affecting your unused RRSP deduction room. Speak to your RBC advisor for more details.
Consider investing in the Tax-Free Savings Account (TFSA). Investment earnings in a TFSA and funds withdrawn from the plan are tax-exempt and withdrawals or income earned in a TFSA will have no impact on the federal income-tested benefits and credits you may be entitled to (e.g. GIS, GST, CPP, OAS).
To optimize your after-tax retirement income, the rule of thumb is to withdraw from your non-registered accounts before your registered accounts in order to maximize tax deferral. However, if your income is low, in some cases, you may be better off making early withdrawals from your RRSP/RRIF to minimize your future tax bill. Also, consider whether making tax-free withdrawals from your TFSA makes sense.
If you are concerned about your estate having a large tax liability related to your remaining RRSP/RRIF assets at death, then speak to your RBC advisor about using insurance as a solution to pay for this tax bill.
If there are any other issues you need to address regarding RRSPs, RRIFs, locked-in accounts and TFSAs, you can note them in the space below.

Non-registered assets
Speak to your RBC advisor about the appropriate asset allocation for your non-registered assets as you near retirement or during retirement. Ensure you have an adequate equity component given the possibility of long life expectancy.
Based on your risk tolerance, consider investments that earn tax-effective income such as capital gains, Canadian dividends and return of capital.
If you have a low-income spouse, consider setting up a prescribed rate loan for income-splitting purposes.
If you have a testamentary trust provision in your Will, then having assets held in joint tenancy with right of survivorship (JTWROS) may not be appropriate. JTWROS is not applicable in Quebec.
If you have significant non-registered assets, consider gifting or loaning surplus assets directly or through a trust to low-income children/grandchildren for income-splitting benefits.
If you are an affluent U.S. citizen, then having assets held in JTWROS (not applicable in Quebec) may not be appropriate for U.S. Estate Tax purposes. Speak with your RBC advisor for more information regarding U.S. Estate Tax.
If you are over age 60, would like more after-tax retirement income than what GICs offer and also want to leave an estate, speak to a life licensed advisor about the concept of an insured annuity.
If you have surplus assets that you intend to pass on to the next generation, consider insurance-based solutions for tax-free investment growth and for maximizing your estate value.
If there are any other issues you need to address regarding your non-registered assets, you can note them in the space below.

Estate Planning	
Ensure that your Will and power of attorney are up to date. If you own shares a private company, speak to your lawyer about having a second Will in order possibly minimize probate taxes.	
If you are in a second marriage, have disabled children and/or have significal assets, speak to your lawyer about having a testamentary trust provision in y Will to ensure the assets are properly managed.	
If you or your spouse is at least age 65, speak to your lawyer about the benefit of rolling your non-registered assets into an alter-ego or joint-partner trust for probate avoidance and privacy of affairs.	
Speak to a life licensed advisor about getting an insurance needs analysis for estate preservation to ensure that your survivors will have adequate income assets to meet their needs after your death.	
You may be subject to U.S. Estate Tax upon your death if you own U.S. situs assets such as U.S. stocks or U.S. real estate, depending on the value of your vitus assets and the value of your worldwide estate. Speak to your RBC advisor for information on estimating your exposure to U.S. Estate Tax and strategie minimize that exposure.	or
Consider pre-arranging your funeral to reduce the burden on family member	rs.
If advantageous from a cost/benefit standpoint, take appropriate steps to minimize probate fees (negligible in Alberta and Quebec). Assets held in JTWROS (not applicable in Quebec), living trusts and lifetime gifts are common strategies.	
If there are any other issues you need to address regarding your estate planning, you can note them in the space below.	



Oftentimes, the role of executor (estate trustee in Ontario or liquidator in Quebec) can be overwhelming and confusing. The Agent for Executor solution offered by RBC Estate & Trust Services allows the named executor to retain the decision-making authority while having the extensive administrative duties of the estate handled by RBC Estate & Trust Services on their behalf, to the extent they desire. The Agent for Executor solution may be ideal for individuals who have been asked to act as estate executors but lack the time, desire or expertise to fulfill all of those obligations. Naming or appointing RBC Estate & Trust Services refers to appointing either Royal Trust Corporation of Canada or, in Quebec, The Royal Trust Company.

Ask your RBC advisor for a brochure about the Agent for Executor solutions offered by RBC Estate & Trust Services.

Ensure you have appropriate travel insurance when you are travelling in retirement.
Ensure you have an adequate emergency fund. A line of credit can also serve as part of your emergency fund.
If you make annual donations, consider donating shares in-kind, instead of selling the shares and donating the cash, in order to eliminate tax on the capital gain.
If you would like to create an enduring charitable legacy, consider the RBC Charitable Gift Program. This program is specifically designed for individuals and families wishing to support charitable causes in a meaningful way, without the time and cost associated with establishing a private foundation. It is an easy, convenient way to support charitable causes you care about, today and in the future, while receiving important tax benefits. Through this program, you can make initial and ongoing contributions to a charitable gift fund administered by the Charitable Gift Funds Canada Foundation (CGFCF), one of the leading charitable foundations in the country. Ask your RBC advisor for a copy of our brochure about the RBC Charitable Gift Program and how this form of charitable giving may be right for you.
If you have children or grandchildren age 17 or younger, consider making an RESP contribution for education savings.
If you or your child is disabled, consider making contributions to a Registered Disability Savings Plan. Income earned and payments received do not reduce federal income-tested benefits such as OAS.
If there are any other general issues you need to address, you can note them in the space below.



#### For more information:

- Speak with an RBC advisor
- Visit our website at www.rbcwealthmanagement.com



This document has been prepared for use by the RBC Wealth Management member companies, RBC Dominion Securities Inc. (RBC DS)\*, RBC Phillips, Hager & North Investment Counsel Inc. (RBC PH&N IC), RBC Global Asset Management Inc. (RBC GAM), Royal Trust Corporation of Canada and The Royal Trust Company (collectively, the "Companies") and their affiliates, RBC Direct Investing Inc. (RBC DI)\*, RBC Wealth Management Financial Services Inc. (RBC WMFS) and Royal Mutual Funds Inc. (RMFI). \*Member—Canadian Investor Protection Fund. Each of the Companies, their affiliates and the Royal Bank of Canada are separate corporate entities which are affiliated. "RBC advisor" refers to Private Bankers who are employees of Royal Bank of Canada and mutual fund representatives of RMFI, Investment Counsellors who are employees of RBC PH&N IC, Senior Trust Advisors and Trust Officers who are employees of The Royal Trust Company or Royal Trust Corporation of Canada, or Investment Advisors who are employees of RBC DS. In Quebec, financial planning services are provided by RMFI or RBC WMFS and each is licensed as a financial services firm in that province. In the rest of Canada, financial planning services are available through RMFI, Royal Trust Corporation of Canada, The Royal Trust Company, or RBC DS. Estate & Trust Services are provided by Royal Trust Corporation of Canada and The Royal Trust Company. If specific products or services are not offered by one of the Companies or RMFI, clients may request a referral to another RBC partner. Insurance products are offered through RBC Wealth Management Financial Services Inc., a subsidiary of RBC Dominion Securities Inc. When providing life insurance products in all provinces except Quebec, Investment Advisors are acting as Insurance Representatives of RBC Wealth Management Financial Services Inc. In Quebec, Investment Advisors are acting as Financial Services Inc. RBC Wealth Management Financial Services Inc. In Quebec, Investment Advisors are acting as Financial Services Inc. RBC Wealth Mana

® Registered trademarks of Royal Bank of Canada. Used under licence. © 2016 Royal Bank of Canada. All rights reserved.