

There's Wealth in Our Approach.™

RBC Wealth Management

RBC Wealth Management® provides comprehensive services designed to address your multi-faceted financial concerns, simplify your life, give you the freedom to pursue your other priorities and provide you with the confidence that your goals will be achieved.

Whether you need assistance managing your family's wealth, maximizing your business investments or providing stewardship for non-profit assets, RBC Wealth Management brings together the solutions you need in key areas such as financial planning, private banking, investment management and estate and trust services.

Tailored to your individual needs by your RBC® advisor, RBC Wealth Management provides the specific services you need, today and in the future. Your RBC advisor, supported by a team of specialists drawn from RBC Wealth Management member companies, helps you address your various wealth management needs through each stage of your life:

- Accumulating wealth and growing your assets
- Protecting your wealth by managing risk
- Managing the affairs of a loved one
- Converting your wealth to an income stream
- Transferring wealth to your heirs
- Creating an enduring legacy

RBC WEALTH MANAGEMENT PUBLICATIONS

To help you understand your choices and make informed decisions, RBC publishes a wide variety of financial, tax and estate publications, written by leading authorities on wealth management for high-net-worth Canadians. Please ask your RBC advisor for information about other RBC Wealth Management publications.

If you are getting close to retirement, or have just recently retired, there are many financial details that you need to address, such as applying for government benefits and converting your registered plans to provide you with pension income. To help you address many of these important issues, we have created this Retirement Checklist.

The checklist includes a comprehensive listing of many of the financial issues people like you, who are approaching retirement or have already retired, typically face. Depending on your individual situation, some of the items on the list may not be applicable to you, or you may have already addressed them. If there are other issues you need to address that are not included in this checklist, we have provided additional space at the end of each section for you to note them.

This checklist may serve as a handy tool to make sure you have considered important strategies for maximizing your retirement income. The checklist also provides a number of items for you to consider for estate planning. If you need any assistance completing this checklist or addressing any of the items you checked off, your RBC advisor will be happy to help you.

Note: Unless specifically indicated, this checklist assumes you are not a U.S. citizen, green card holder or U.S. resident.

GO	VERNMENT BENEFITS		
	To avoid delays, ensure your applications for Canada Pension Plan (CPP) or Quebec Pension Plan (QPP) retirement benefits and Old Age Security (OAS) are filed at least six months before the eligibility date.		If you are receiving OAS and due to your annual net income you are subject to OAS clawback, strategies such as income splitting or deferring income may help minimize the OAS clawback.
	For an estimate of your CPP retirement benefit, call 1-800-277-9914. For an estimate of your QPP retirement benefit, contact 1-800-463-5185.		If you are entitled to OAS and you and your spouse are low-income earners, one of you may be eligible for the Guaranteed Income Supplement (GIS) or the OAS spouse's allowance. Speak to your RBC advisor regarding
	Speak to your RBC advisor about whether or not you're better off taking a reduced CPP/QPP as early as age 60,		eligibility requirements.
	or waiting until age 65 (or later) for a higher benefit. If you take CPP before age 65 and continue to work, you and your employer are required to contribute to CPP until you are at least age 65. You will be entitled to a post-retirement benefit that will supplement your regular CPP retirement benefits.		If you have lived or worked in another country, you may be eligible for social security benefits from that country, from Canada or from both countries. Contact International Operations at Service Canada at 1-800-454-8731 for more information. Here are any other issues you need to address regarding you
	Consider applying for CPP/QPP sharing with a lower income spouse to reduce the family tax burden. CPP/QPP sharing is only available when the younger spouse is also eligible to collect CPP/QPP.	goi	vernment benefits, you can note them in the space below.
	If you stayed at home caring for children under age seven during your working years, apply for the Child Rearing Drop-Out provision so you can increase your CPP/QPP benefit.	_	
	Effective July 1, 2013, if you are eligible to apply for OAS, you may choose to defer take-up for up to five years to receive a higher pension. Speak to your RBC advisor about whether it makes sense for you to defer your OAS.	_	

Helping you make the most of your retirement

EMPLOYER PENSION AND BENEFITS						
	Determine what options you have to receive your employer pension. You may be able to receive the pension as an annuity or transfer the commuted value to a locked-in RRSP. Your RBC advisor can help you analyze which option may be best for you.		If you leave your pension with your employer and you are under age 65, you may have the option to receive a higher pension before age 65 and a lower pension after 65. If you are in your late fifties or older or have a long life expectancy, you may be better off forgoing this option and taking a level pension for life.			
	If you are able to transfer the commuted value of your pension to a locked-in RRSP, some of the lump sum may be immediately taxable. Speak to your employer to determine if a portion of the commuted value is taxable on transfer.		Consider pension income splitting with your spouse to reduce the family tax cost by allocating, for tax purposes, up to 50% of your employer pension to your spouse, especially if they are taxed at a lower rate. Both you			
	If you transfer the commuted value out of your pension plan, ask your employer if you are eligible for a Pension Adjustment Reversal (PAR). A PAR increases your unused RRSP deduction room.	you	and your spouse, regardless of age, would qualify for a federal pension tax credit of up to \$2,000. There are any other issues you need to address regarding ar employer pension and benefits, you can note them in			
	Determine what post-retirement health benefits (such as drug and dental) are available, if any, through your employer. Keep in mind that the decision you make regarding your pension option may affect the level of post-retirement health benefits you receive.	<i>the</i>	space below.			
	If you leave your pension with your employer, ensure that you have designated your desired beneficiary. In many cases, you may be required by legislation to designate your spouse as the beneficiary.					
	If you leave your pension with your employer, you may be required to choose the percentage of your pension that you want payable to your spouse after your death. Depending on your situation, it may be better for you to choose a percentage that is more or less than the default 50% – 66%.	_				

RRSPs, RRIFs, LOCKED-IN ACCOUNTS AND TFSAs ☐ Ensure that the named beneficiary of your registered If you are an incorporated, self-employed business owner plan (RRSP, RRIF, locked-in account) is correct. Probate or professional looking to boost your retirement savings, tax (negligible in Alberta) can be avoided by naming a or an employer looking to enhance the retirement benefits beneficiary on the plan. In Quebec, there is a flat probate for a key employee, the ideal solution may be an IPP. or court verification fee for non-notarial Wills, regardless RBC can help make setting up an IPP easy for you. of the size of the estate, and it is recommended you Ask your RBC advisor for a copy of our brochure about name beneficiaries in your Will. IPPs and how this form of retirement benefit may be right for you and your business. ☐ If you have named a beneficiary in your Will for the assets in your registered plan, make sure the same beneficiary is Speak to your RBC advisor about possible unlocking named directly on your plan to avoid any confusion. provisions that may provide access to funds in excess of Be careful of naming a disabled child as the direct the regular annual maximum amount from your locked-in beneficiary of a registered plan. The direct receipt of accounts. For federally regulated pensions, if you have RRSP/RRIF funds by a disabled child may potentially an RLIF due to unlocking, you may be able to transfer disentitle them to provincial disability benefits. Speak to the unlocked portion to an RLSP if you are under the your legal or tax advisor for strategies to avoid this issue. age of 71 and you do not wish to receive the minimum withdrawal required. ☐ To avoid a full deregistration of your registered assets, you must convert your RRSP and locked-in RRSP to an income If you have a RRIF, LIF, LRIF, RLIF or PRIF, consider basing the minimum withdrawals on the younger spouse's age to vehicle (such as a RRIF, LIF, LRIF, RLIF, PRIF or annuity) minimize taxable withdrawals and maximize tax deferral. before the end of the year in which you turn age 71. ☐ If you are at least age 65, pension income splitting ☐ If you are at least 65, then you may be entitled to a \$2,000 non-refundable pension income tax credit with your spouse may significantly reduce your tax bill. on payments from a RRIF, LIF, LRIF, RLIF, PRIF or annuity. You or your spouse can allocate up to 50% of eligible This tax credit is worth about \$300 in annual federal tax pension income such as income from a RRIF, LIF, LRIF, savings and additional savings at the provincial tax level. RLIF, PRIF or annuity to the spouse with the lower tax rate. If your spouse is also at least 65, they may qualify for the ☐ If you have earned income, then consider making \$2,000 pension income tax credit. spousal RRSP contributions to equalize both spouses' retirement income to minimize the family tax burden. Speak to your RBC advisor about the appropriate asset allocation of your registered accounts in retirement. In ☐ If you are a U.S. citizen living in Canada, then ensure you file general, from a tax-planning standpoint, your fixed-income IRS Form 8891 related to your Canadian registered plans. investments should be held in your registered plans and your equity investments in your non-registered plans. ☐ If you own an incorporated active business, you may be able to boost your retirement savings. Speak to your RBC If you are turning age 71 this year and have earned income, advisor about contributing to an Individual Pension Plan consider making your next year's RRSP contribution in (IPP) instead of an RRSP. December of this year. This final RRSP contribution is sometimes called the "forgotten RRSP contribution." ☐ If you have a locked-in RRSP and have to decide whether to convert it to a LIF, LRIF, RLIF, PRIF or annuity, then speak to your RBC advisor to determine which is best for you.

RRSPs, RRIFs, LOCKED-IN ACCOUNTS AND TFSAs (continued)

 \square If you have a foreign retirement plan, such as a U.S. IRA or ☐ If you are concerned about your estate having a large 401(k), then you may be eligible to contribute those assets tax liability related to your remaining RRSP/RRIF assets to your RRSP without affecting your unused RRSP deduction at death, then speak to your RBC advisor about using insurance as a low-cost solution to pay for this tax bill. room. Speak to your RBC advisor for more details. ☐ Consider investing in the Tax-Free Savings Account (TFSA). If there are any other issues you need to address regarding Investment earnings in a TFSA and funds withdrawn from RRSPs, RRIFs, locked-in accounts and TFSAs, you can note the plan are tax exempt; investments in a spouse's TFSA them in the space below. will not trigger income attribution, and withdrawals or income earned in a TFSA will have no impact on the federal income-tested benefits and credits you may be entitled to (e.g. GIS, GST, CPP, OAS). ☐ To optimize your after-tax retirement income, the rule of thumb is to withdraw from your non-registered accounts before your registered accounts in order to maximize tax deferral. However, if your income is low, in some cases, you may be better off making early withdrawals from your RRSP/RRIF to minimize your future tax bill. Also, consider whether making tax-free withdrawals from your TFSA makes sense.



Helping you make the most of your retirement

NO	N-REGISTERED ASSETS		
	Speak to your RBC advisor about the appropriate asset allocation for your non-registered assets as you near retirement or during retirement. Ensure you have an adequate equity component given the possibility of long life expectancy.		If you are an affluent U.S. citizen, then having assets held in JTWROS (not applicable in Quebec) may not be appropriate for U.S. Estate Tax purposes. If you are over age 60, would like more after-tax retirement income than what GICs offer and also want to
	Based on your risk tolerance, consider investments that earn tax-effective income such as capital gains, Canadian dividends and return of capital. If you have a low-income spouse, consider setting up a prescribed rate loan for income-splitting purposes.		leave an estate, then speak to your RBC advisor about the concept of an insured annuity.
			If you have surplus assets you intend on passing on to the next generation, consider insurance-based solutions for tax-free investment growth and for maximizing your estate value.
	you have a testamentary trust provision in your Will, en having assets held in joint tenancy with right of rvivorship (JTWROS) may not be appropriate. JTWROS not applicable in Quebec. you have significant non-registered assets, consider fing or loaning surplus assets directly or through a list to low-income children/grandchildren for incomeditting benefits.		nere are any other issues you need to address regarding your n-registered assets, you can note them in the space below.
T a in to R e fo p in	BC offers both family trust and formal trust solutions. hese solutions, based on standardized trust deeds, re structured primarily for the purpose of splitting exestment income with low-income family members of minimize the overall tax burden on the family. The BC Family Trust can be used to fund your children's ducation and expenses while providing a mechanism or income splitting. The RBC Formal Trust is used rimarily for gifting smaller amounts to a beneficiary for income splitting. If you are interested in learning more bout these trust solutions, speak to your RBC advisor.		

ESTATE PLANNING Ensure that your Will and power of attorney are up to Consider pre-arranging your funeral to reduce the burden date. If you own shares of a private company, then speak on family members. to your lawyer about having a second Will in order to ☐ If advantageous from a cost/benefit standpoint, possibly minimize probate taxes. take appropriate steps to minimize probate fees (negligible in Alberta and Quebec). Assets held in ☐ If you are in a second marriage, have disabled children and/or have significant assets, then speak to your lawyer JTWROS (not applicable in Quebec), living trusts and about having a testamentary trust provision in your Will lifetime gifts are common strategies. for control and income-splitting benefits. If there are any other issues you need to address regarding ☐ If you or your spouse is at least age 65, then speak your estate planning, you can note them in the space below. to your lawyer about the benefits of rolling your nonregistered assets into an alter-ego or joint-partner trust for probate avoidance and privacy of affairs. ☐ Speak to your RBC advisor about getting an insurance needs analysis for estate preservation to ensure that your survivors will have adequate income and assets to meet their needs after your death. ☐ You may be subject to U.S. Estate Tax upon your death if you own U.S. situs assets such as U.S. stocks or U.S. real estate, depending on the value of your U.S. situs assets and the value of your worldwide estate. Speak to your RBC advisor for information on estimating your exposure to U.S. Estate Tax and strategies that you can discuss with your tax advisor to minimize that exposure.



GENERAL POINTS

Speak to your RBC advisor about having a financial plan prepared or updated to determine if you have enough assets and income to meet your expected expenses in retirement. Be careful not to underestimate your life expectancy.
Consider consolidating your retirement and investment assets in order to reduce fees, simplify the administration of your investments and simplify your estate settlement.
If you are retired, you may now be eligible for discounts related to your home or auto insurance premiums, so contact your insurance company. The retiree discount may apply even if you are under age 65.
Certain eligible life insurance policies can be used to supplement your retirement income. Ask your RBC advisor to help you determine if these policies are right for you.
If you are concerned about rising health care costs for your parents or yourself, then speak to your RBC advisor about the benefits of critical illness insurance and long-term care insurance to avoid depleting your assets to pay for major health care costs.
If you own your own business and plan on selling the business in the next few years, then speak to your tax advisor about restructuring the ownership of the business to minimize tax on the future sale.
If you travel regularly to the U.S., speak to your RBC advisor about RBC U.S. Banking packages. Also speak to your tax advisor about your U.S. tax filing obligations.
If you have significant equity in your home and you require additional retirement income, then consider whether a reverse mortgage is appropriate for you.
If you have been named as an executor (estate trustee in Ontario or liquidator in Quebec) of an estate, consider professional agent for executor services to help you with the complexities of estate administration.

Oftentimes the role of executor (estate trustee in Ontario or liquidator in Quebec) can be overwhelming and confusing. The Agent for Executor solution offered by RBC Estate & Trust Services allows the named executor to retain the decision-making authority while having the extensive administrative duties of the estate handled by RBC Estate & Trust Services on their behalf, to the extent they desire. The Agent for Executor solution may be ideal for individuals who have been asked to act as estate executors but lack the time, desire or expertise to fulfill all of those obligations. Naming or appointing RBC Estate & Trust Services refers to appointing either Royal Trust Corporation of Canada or, in Quebec, The Royal Trust Company. Ask your RBC advisor for a brochure about the Agent for Executor solutions offered by RBC Estate & Trust Services.

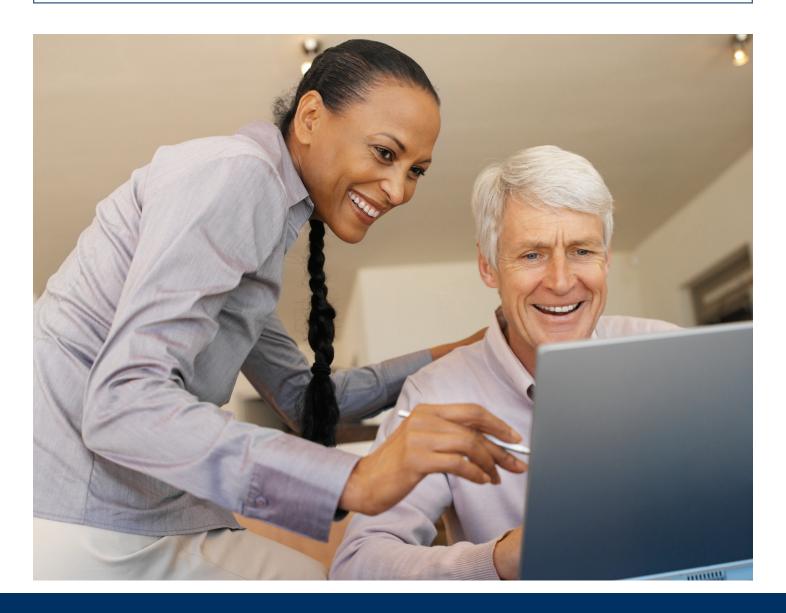
- ☐ Ensure you have adequate prescription drug and dental coverage in retirement.
- ☐ Ensure you have appropriate travel insurance when you are travelling in retirement.
- ☐ Ensure you have an adequate emergency fund. A line of credit can also serve as part of your emergency fund.
- ☐ If you make annual donations, then consider donating shares in-kind, instead of selling the shares and donating the cash, in order to eliminate tax on the capital gain.

If you would like to create an enduring charitable legacy, consider the RBC Charitable Gift Program. This program is specifically designed for individuals and families wishing to support charitable causes in a meaningful way, without the time and cost associated with establishing a private foundation. It is an easy, convenient way to support charitable causes you care about, today and in the future, while receiving important tax benefits. Through this program, you can make initial and ongoing contributions to a charitable gift fund administered by the Charitable Gift Funds Canada Foundation (CGFCF), one of the leading charitable foundations in the country. Ask your RBC advisor for a copy of our brochure about the RBC Charitable Gift Program and how this form of charitable giving may be right for you.

GENERAL POINTS (continued)

- \square If you have children or grandchildren age 17 or younger, consider making an RESP contribution for education savings.
- \square If you or your child is disabled, consider making contributions to a Registered Disability Savings Plan. Income earned and payments received do not reduce federal income-tested benefits such as OAS.

If there are any other general issues you need to address, you can note them in the space below.					





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For more information on your wealth management needs:

- speak with an RBC advisor
- visit our website: www.rbcwealthmanagement.com

