



Wealth Management
Dominion Securities

Do you want to be an owner or a loaner?

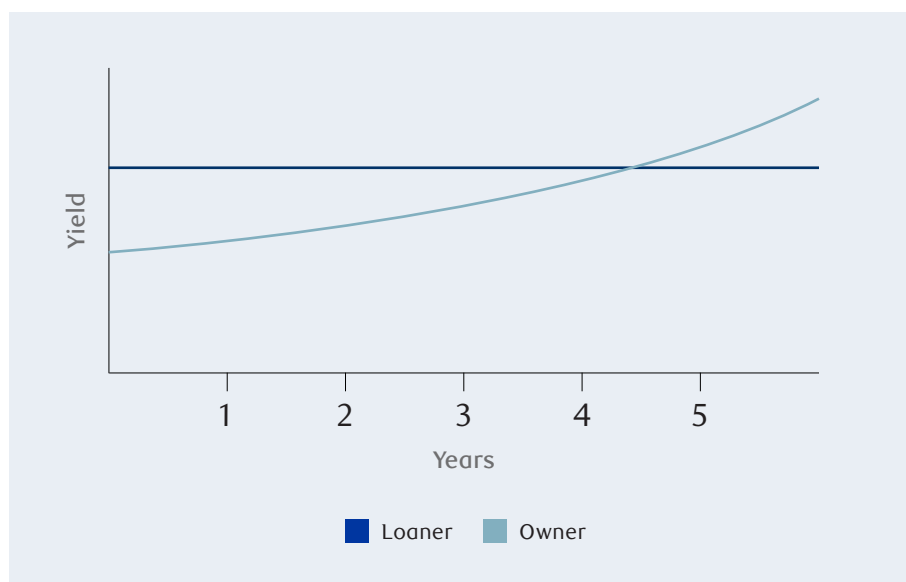


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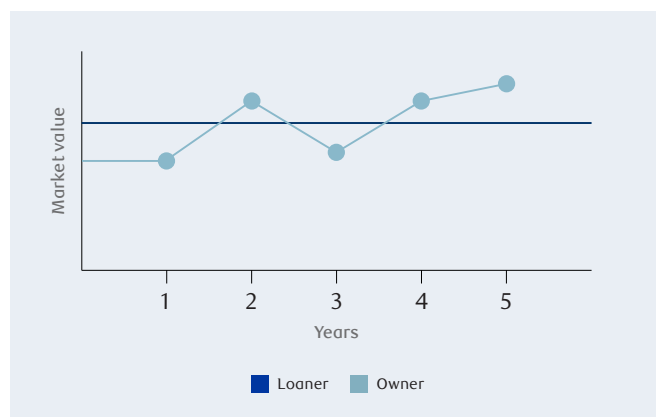
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Owner vs. Loaner Yield Comparison Over Time



The benefit of being a loaner is that you know the rate you will get each year for the time period you subscribe for. For example, if you loan money to the bank for 5 years (ie: invest in a 5-year GIC) you know the rate you will receive over that time frame. When you own the bank your dividend yield will usually be lower than the GIC interest rate at first. Although there are no guarantees, many Canadian banks have a long and stable history of consistently increasing their dividends over time. The result is that after 5 years, the dividend from the shares can exceed the GIC yield.

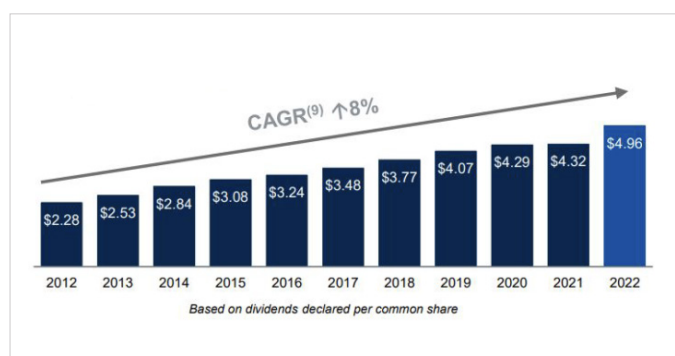


Owner vs. Loaner

Market Value Comparison Over Time

The benefit of being a loaner is that you know when you will receive your principal back.

When you own shares of the bank you do not know what the market value will be in any given time period.



Dividends Declared

Per Common Share of RBC

This chart provides the annual dividends paid to common shareholders of RBC.

Dividends are not guaranteed, and past performance gives us no indication of what will happen in the future.

Source: <https://www.rbc.com/investor-relations/assets-custom/pdf/rbcglance.pdf>

(9) Compound annual growth rate (CAGR).

| Years | 1 (2021) | 5 (2017 -2021) | 10 (2012 -2021) | 20 (2002 -2021) | 30 (1992 -2021) | 60 (1962 -2021) | 30-year standard deviation (1992-2021) |
|---|-------------|----------------------|-----------------------|-----------------------|-----------------------|-----------------------|---|
| DSIR for in-force policies formerly belonging to the Canada Life open participating account (%) | 5.10 | 5.29 | 5.89 | 6.85 | 7.79 | 8.77 | 1.76 |
| S&P/TSX composite total return index (%) | 25.09 | 10.04 | 9.14 | 8.08 | 8.84 | 9.22 | 16.01 |
| 5-year guaranteed investment certificates (GICs) (%) | 0.99 | 1.48 | 1.55 | 2.17 | 3.33 | N/A | 1.94 |
| Government of Canada 5- to 10-year bonds (%) | 1.27 | 1.46 | 1.50 | 2.63 | 3.95 | 6.27 | 2.31 |
| Consumer Price Index (%) | 3.40 | 2.04 | 1.69 | 1.91 | 1.81 | 3.74 | 0.82 |

All historical average annual returns are geometric means.

Source: Canada Life

Owner (S&P/TSX) vs. Loaner (GICs)

Historical Performance

A low standard deviation means the range of performance has been narrow. This indicates there has been low volatility.



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