



**Wealth Management**  
Dominion Securities

# The Terron Falk Investment Group of RBC Dominion Securities

Your professional wealth management team

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**The Terron Falk Investment Group of RBC Dominion Securities** serves successful, high-net worth clients designing tailored strategies that reflect your unique circumstances.

Our team is committed to service. Our focus is to help clients navigate the complexities of wealth management and take advantage of any available opportunities.

Wealth Management is a comprehensive approach to achieving financial and life goals. It extends beyond investment advice and money management, encompassing lifestyle protection, retirement planning, intergenerational wealth transfer, business succession and legacy creation.

Proper Wealth Management provides the confidence to make sound financial decisions, plus the freedom to live life as envisioned. It also provides a clear roadmap for the future by addressing all financial aspects at each life stage.

Every step of the way, we will be there as a personal guide and with our wealth management approach, we will help you identify and clarify your needs, establish specific goals, and bring together all of the solutions needed to effectively manage your wealth.

## The Terron Falk Investment Group of RBC Dominion Securities

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## A comprehensive approach to building and protecting wealth

To help you meet your various goals, we take a comprehensive approach that extends beyond investing to encompass lifestyle protection, retirement planning, intergenerational wealth transfer and legacy creation. With the expert support of our industry-leading RBC Wealth Management Services team, we can help you address your specific financial, tax, retirement and legacy planning concerns.

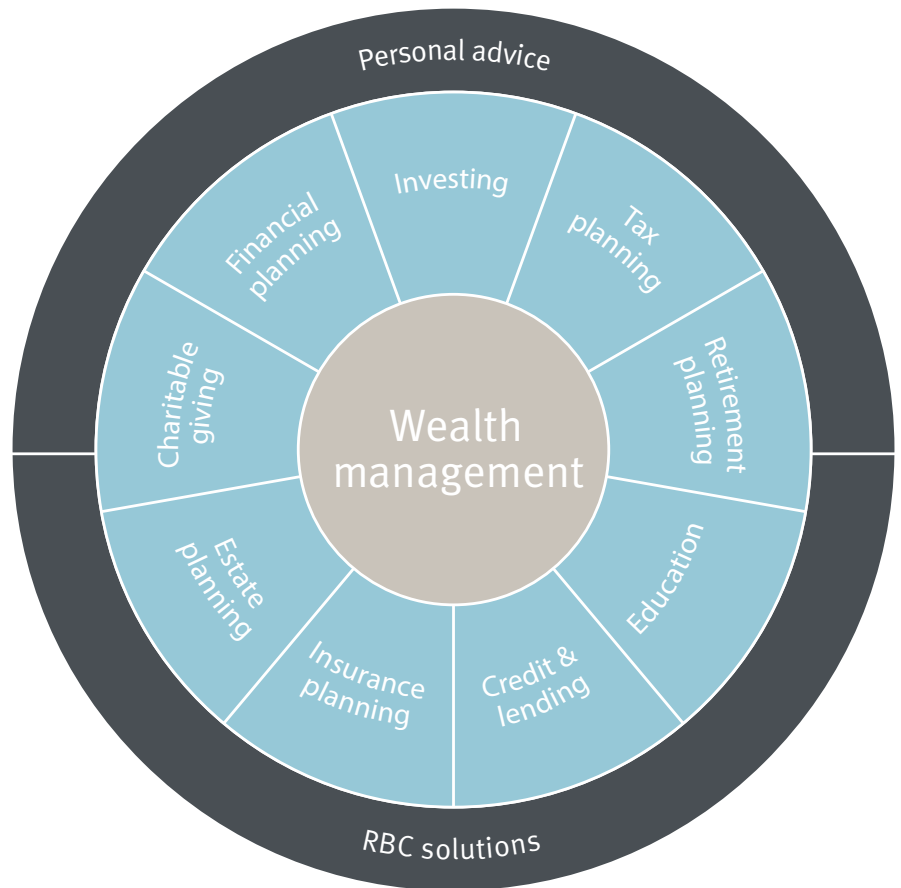
## Advice, expertise and services to help you reach your financial goals

At RBC Dominion Securities, we deliver unique value by combining the personalized service of a highly qualified advisor with the resources and expertise of Canada's leading global wealth management provider.<sup>1</sup>

### Who we can help

You may have reached the stage where your financial affairs have become more complex, and you need a trusted professional to assist with managing your wealth. We can help:

- Busy executives and professionals looking to free up the time they spend managing their investments
- Successful business owners and self-employed professionals who need help managing personal and business assets
- Those who are approaching or in retirement, who want to make the most of their retirement savings and income



- Families looking to tax-efficiently transfer their wealth to the next generation or to charity
- Non-profit organizations who require assistance managing investments according to specific guidelines

### A personalized strategy tailored to your goals

The starting point for achieving your personal financial goals is a personalized strategy tailored to your personal investment goals, how long you have to invest and how comfortable you are with market risk. Based on this, we will recommend guidelines for making investment decisions – including security selection and asset mix criteria. Over time, your plan will evolve to keep pace with your changing needs and will be adjusted to reflect current market conditions.

We also offer a comprehensive range of wealth management services for families, owner/managers, foundations and other organizations, from investment advice and portfolio management to financial, retirement and estate planning. As a wholly owned subsidiary of RBC, one of Canada's leading financial institutions, we also offer the extra peace of mind that comes from working with a reputable, financially stable organization.

**Thank you for your interest in wealth management at RBC Dominion Securities. For more information, or to arrange a complimentary consultation, please contact us today.**

<sup>1</sup>Based on assets under administration. Source: Retail Brokerage and Distribution Report—Canada (Fall 2018), Strategic Insight. Insurance products are offered through RBC Wealth Management Financial Services Inc. ("RBC WMFS"), a subsidiary of RBC Dominion Securities Inc.\* RBC WMFS is licensed as a financial services firm in the province of Quebec. RBC Dominion Securities Inc., RBC WMFS and Royal Bank of Canada are separate corporate entities which are affiliated. \*Member-Canadian Investor Protection Fund. RBC Dominion Securities Inc. and RBC WMFS are member companies of RBC Wealth Management, a business segment of Royal Bank of Canada. © / ™ Trademark(s) of Royal Bank of Canada. Used under licence. © 2019 RBC Dominion Securities Inc. All rights reserved. © 2019 RBC Dominion Securities Inc. All rights reserved. 19\_90803\_003 (09/2019)