

**Rajan Bansi | Head, Fixed Income Strategies Canada | (416) 842-6428**

Rajan Bansi joined the Portfolio Advisory Group in 2007 from RBC CM Equity Research where he served as an Associate for nearly 3 years. Prior to joining RBC, Rajan was in a product management role at a buy-side firm covering Canadian equities and U.S. high-yield bonds. Rajan has also served in an investment banking role where he worked with private companies looking to raise capital or engage in M&A. A CFA charterholder, Rajan obtained his MBA from Pepperdine University (Los Angeles) in 2003 and earned an undergraduate degree in economics at the University of Toronto.

Fixed Income Strategy**Ilias Lagopoulos | (416) 842-6574**

Ilias joined RBC Dominion Securities in 2009 as a member of the Wealth Management Generalist Program. As a Generalist, he gained experience in four business units: DS Fixed Income Advisory Desk, Global Asset Management's Investment Policy Group, International Wealth Management's Discretionary Investment Management Group in New York City and the Canadian Equity Group in Global Asset Management. Prior to joining RBC, Ilias attended the University of Western Ontario where he earned his Bachelor of Management degree in Business Administration with a concentration in Finance and Economics (Dean's Honours List). Ilias enjoys traveling and playing sports in his spare time.

**Mikhial Pasic | (416) 842-6476**

Mikhial joined RBC Dominion Securities in 2008 as a member of the Wealth Management Generalist Program. As a Generalist, he gained experience in three business units: DS Fixed Income Advisory Desk, Dain Rauscher's Retail Structured Products Group in Minneapolis, and the Fixed Income and Currencies Group with RBC Global Asset Management. Prior to joining RBC, Mikhial attended the University of Detroit Mercy where he earned his Bachelor of Science degree in Business Administration with a concentration in Finance and was an Academic All-American on the school's Varsity Golf Team. Mikhial is a sports enthusiast who particularly enjoys golf and basketball and is an avid football fan.

Fixed Income Sales & Trading

Money Market Trading (416) 842-6410 | Bond Trading (416) 842-6400

**Joe Morra | Manager | (416) 842-6400**

Joe joined the Fixed Income Desk in 2003 from Action Direct where he provided trading support for the IR sales force. This follows his previous experience as a retail trader at CT Securities. Joe is a graduate of the University of Toronto with a Bachelor of Commerce and holds a CFA charter. Joe is married with one daughter, and enjoys playing golf in his spare time.

Toronto Trading Team**Janis Blas**

Janis joined RBC Dominion Securities and the Retail Bond Desk in 2005, officially joining the Sales and Trading group in 2006. Janis brings with her over 10 years of financial industry experience, including 5 years' experience in Risk Management at the Bank of Montreal for their Canadian Fixed Income, Money Markets and Proprietary Trading desks. Janis attended York University and has one daughter.

Toronto Trading Team *(continued)***George Brown**

George joined RBC Dominion Securities in 2010 as a member of the Wealth Management Generalist Program. As a Generalist, he gained experience in four business units: DS Fixed Income Advisory Desk, Global Asset Management's Product Management Group, RBC Wealth Management US in Minneapolis and Global Credit and Cash Management. Prior to joining RBC, George received his MBA from The Freeman School of Business at Tulane University in New Orleans, Louisiana. George enjoys playing several sports including golf and squash and has a passion for U.S. History.

**Laure Le Corroller**

Laure Le Corroller joined RBC Wealth Management trading desk in April 2012. Laure has more than 15 years experience in financial markets in Europe and North America. Prior to joining RBC, she was an International Credit Derivatives Portfolio Manager for Desjardins Global Asset Management (DGAM, Montreal) managing a \$150M leveraged portfolio. Prior to joining DGAM, Laure worked for 8 years for Top global banks in the city of London (UK) as Manager & VP covering some of the largest European Institutional Accounts and developing extensive knowledge and on a wide range of fixed-income products, from vanilla to highly structured products. Laure obtained her B.B.A. concentration Finance and her Master of Science in Finance degrees from Hautes Etudes Commerciales (HEC) in 1994 and 1998 respectively. She also earned her Master of Science in International Management degree from Boston University in 1996.

**Jeff Danchuk**

Jeff graduated from Carleton University in 1995. Prior to joining the Fixed Income Desk, Jeff worked with an RBC Investment Advisor, and later distinguished himself in the Special Products department where he worked exclusively with RESPs, developing both the product and the ZRSP system currently in use. Jeff enjoys a variety of sports, including hockey, golf and cycling, having cycled the California coast just prior to attending university.

**Mark Dunkley**

Mark Dunkley joined us from RBC Asset Management where he was a Senior Fund Analyst. Mark is a graduate of Queens University, and holds an MBA from the Rochester Institute of Technology. Mark is married and enjoys sailing in his spare time.

**Kim Edwards**

Kim joined the retail fixed income department following the DS/Richardson Greenshields merger in 1996. Prior to working at Richardson Greenshields, Kim worked on the trading floor of the Toronto Stock Exchange. She is a graduate of McMaster University. Kim is married with one son and enjoys skiing, golf and biking in her spare time.

**Kevin Long**

The longest serving member on our Desk, Kevin joined Dominion Securities in 1986, moving to the Fixed Income Desk in 1989. Kevin has been instrumental in the development of our fixed income trading systems and processes over this time, building our relationships with RBC CM, and playing an integral role in the integration of previous mergers and training of new team members.

Toronto Trading Team *(continued)***James Pucyk**

James comes to the bond desk from RBC Direct Investing where he was responsible for training new recruits, addressing credit issues and dealt exclusively with high net worth clients. James has an honours Bachelor of Arts in Economics and is a CFA charterholder. In his spare time James enjoys the arts, a number of sporting and outdoor activities as well as various musical endeavors.

Contracts, Administrative
(416) 842-6400**Kim Mathura**

Kim joined RBC Dominion Securities in December of 2000. After spending three years with the Contracts Department, Kim joined the Fixed Income Desk in February 2003. Kim is married with one son, and enjoys music and cooking in her spare time.

