## WEALTH MANAGEMENT



**Claudine and Heather** 

## **ABOUT MY BUSINESS**

We can help you:

- Earning your trust by acting with honesty, integrity and in your best interest at all times
- Providing peace of mind by offering a consistently high-level of on-going professional money management guidance
- Balancing higher real rates of return and growth with an acceptable risk/reward ratio using a wide range of investment choices
- Working with you as your full-time personal financial partner

## providing wealth through partnership

Getting the right investment advice is a key part of managing wealth. However, it's just one piece of the puzzle. Managing finances, minimizing taxes, planning for retirement, or structuring an estate in a taxefficient manner may also be required.

At RBC Dominion Securities, wealth management is a comprehensive approach to helping you achieve your goals in life.

Representing the South Surrey location, team King Clarke Wealth Management works hard to develop close and trusting relationships with every client.

"We work with a broad spectrum of people, from young couples and business owners to retirees," said Heather Clarke, an experienced investment advisor who has worked for RBC Dominion Securities for more than 34 years. Joining Heather is fellow investment advisor and long-time co-worker Claudine King, associate advisor, Blake Robertson and associate, Ruby Emms.

"Anyone who feels they have a need for some partnership in regards to their wealth management can benefit from our comprehensive services. We have a number of different investment options that can help you achieve your goals."

Having a wealth of services and experts at the teams' fingertips is a major advantage for the team and their clients.

"We work closely with a team of highly skilled professionals in addressing the most important issues of retirement and estate planning, taxation planning, insurance, credit, lending, education savings and charitable giving," noted Clarke. "By using the expert team approach, we are able to ensure you are getting the best advice available."

Clarke was a teenager when she first started

with RBC Dominion Securities – a job that has flourished into a satisfying career.

"It's a wonderful company to work for. I've been here for 34 years and Claudine for 35 there are definitely plenty of opportunities... it's what you make of them."

It was last year when the two women decided to form a business partnership – an alliance that has allowed them to "expand their services and investment excellence."

"We really compliment each other's personality style and investment experiences," said Clarke. "It was just a natural fit."

In addition to their similar career goals, King and Clarke are working moms –King has two daughters and Clarke has two daughters and one son. While it can be tough at times to find balance, Clarke says she enjoys being able to share her success with her family. "It's nice to show we are successful in business and that you have to work hard to achieve it."

Also high on the priority list for King and Clarke is giving back to the community.

Recently, Clarke participated in the Canadian Cancer Society 'Relay for Life' and was asked to be a public speaker at the event. She is also involved with Soroptimist International and the Kidney Foundation.

"We are so fortunate to work here, which is why we are always looking to give back," she said matter-of-factly.

While Clarke often has her hands full with her family, work or philanthropic endeavors, she says the key to happiness and balance is to have a little fun.

"You have to enjoy what you're doing and still have that passion!" I think for both Claudine and I, we still have that passion and enjoy what we're doing."



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