QUESTION	NAIKE					
ABOUT YOU						
	Client A				Client B	
Name			Name			
Date of birth	mm/yyyy		Date of birth		m	m/yyyy
Citizenship			Citizenship			
Province of residency			Province of res	sidency		
Occupation			Occupation			
If Business Owner	Incorporated □ Unincor	porated □	If Business Ov	ner Incor	rporated □	Unincorporated □
If Employee	Do you receive stock options?	Yes□ No□	If Employee	Do yo	ou receive stoc	k options? Yes □ No □
ABOUT YOUR CH						
	Child A		Child B			Child C
Name						
Date of birth	mm/yyyy		mm/yyyy	1		mm/yyyy
Citizenship						
Province of residency						
	Child D		Child E			Child F
Name						
Date of birth	mm/yyyy		mm/yyyy	1		mm/yyyy
Citizenship						
Province of residency						
					1	
ABOUT YOUR PA	ARENTS					
	Client A Parent 1	Client A Parei	nt 2	Client B Par	rent 1	Client B Parent 2

ABOUT YOUR PARENTS								
	Client A Parent 1	Client A Parent 2	Client B Parent 1	Client B Parent 2				
Name								
Date of birth	mm/yyyy	mm/yyyy	mm/yyyy	mm/yyyy				
Citizenship								
Province of residency								

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ABOUT YOUR NET WORTH

INI	IEC.	ΓΑΒΙ		ΛC	CE	тс
11/1/	/ E.D.	IAD	LE.	A.)) E	11.5

Institution	Ownership		Account Type	Account #	Market Value	Book Value (purchase cost)
	Client A□ Client B□ Joir	nt 🗆				
	Client A□ Client B□ Joir	nt 🗆				
	Client A□ Client B□ Joir	nt 🗆				
	Client A□ Client B□ Joir	nt 🗆				
	Client A□ Client B□ Joir	nt 🗆				
	Client A□ Client B□ Joir	nt 🗆				
	Client A□ Client B□ Joir	nt□				

LIFESTYLE ASSE	LIFESTYLE ASSETS									
Property Type	Ownership	Market Value	Purchase Price	Country	Province/State	Year of Purchase	Year of Sale			
Principal ☐ Secondary ☐ Investment ☐ Other ☐	Client A □ Client B □ Joint □			Canada □ U.S. □ Other □						
Principal ☐ Secondary ☐ Investment ☐ Other ☐	Client A □ Client B □ Joint □			Canada □ U.S. □ Other □						
Principal □ Secondary □ Investment □ Other □	Client A □ Client B □ Joint □			Canada □ U.S. □ Other □						
Principal ☐ Secondary ☐ Investment ☐ Other ☐	Client A □ Client B □ Joint □			Canada □ U.S. □ Other □						

LIABILITIES								
Туре	Ownership	Balance (\$)	Rate (%)	Renewal Date	Amortization (years until paid off)			
Mortgage □ Personal Loan □ Investment Loan □	Client A □ Client B □ Joint □			mm / dd / yyyy				
Mortgage □ Personal Loan □ Investment Loan □	Client A □ Client B □ Joint □			mm / dd / yyyy				
Mortgage □ Personal Loan □ Investment Loan □	Client A □ Client B □ Joint □			mm / dd / yyyy				
Mortgage ☐ Personal Loan ☐ Investment Loan ☐	Client A □ Client B □ Joint □			mm / dd / yyyy				

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ABOUT YOUR CASH FLOW							
INCOME							
Client	Income Type	Annual Amount (\$)	Start	End			
Client A□ Client B□	Employment □ Rental □		Current Age □ At Retirement □	Until Retirement □ At Life Expectancy □			
	Other Taxable □ Other Non-Taxable □		At Age	At Age			
	other non randate <u></u>		At Year	At Year			
Client A □ Client B □	Employment □ Rental □		Current Age □ At Retirement □	Until Retirement □ At Life Expectancy □			
	Other Taxable □ Other Non-Taxable □		At Age	At Age			
	other work rayable		At Year	At Year			
Client A □ Client B □	Employment □ Rental □		Current Age □ At Retirement □	Until Retirement □ At Life Expectancy □			
	Other Taxable □ Other Non-Taxable □		At Age	At Age			
	Other Worr Taxable		At Year	At Year			
Client A □ Client B □	Employment □ Rental □		Current Age □ At Retirement □	Until Retirement □ At Life Expectancy □			
	Other Taxable □ Other Non-Taxable □		At Age	At Age			
	30.101 1011 1010 E		At Year	At Year			

EXPENSES				
Client	Expense Type	Annual Amount (\$)	Start	End
Client A□ Client B□	Retirement □ Lifestyle □		Current Age □ At Retirement □	Until Retirement □ At Life Expectancy □
	Donations □ Other Indexed □		At Age	At Age
	Other Non-Indexed □		At Year	At Year
Client A □ Client B □	Retirement □ Lifestyle □		Current Age □ At Retirement □	Until Retirement □ At Life Expectancy □
	Donations □ Other Indexed □		At Age	At Age
	Other Non-Indexed □		At Year	At Year
Client A□ Client B□	Retirement □ Lifestyle □		Current Age □ At Retirement □	Until Retirement □ At Life Expectancy □
	Donations □ Other Indexed □		At Age	At Age
	Other Non-Indexed □		At Year	At Year
Client A □ Client B □	Retirement □ Lifestyle □		Current Age □ At Retirement □	Until Retirement ☐ At Life Expectancy ☐
	Donations ☐ Other Indexed ☐		At Age	At Age
	Other Non-Indexed □		At Year	At Year
Client A□ Client B□	Retirement □ Lifestyle □		Current Age □ At Retirement □	Until Retirement ☐ At Life Expectancy ☐
	Donations □ Other Indexed □		At Age	At Age
	Other Non-Indexed □		At Year	At Year
Client A □ Client B □	Retirement □ Lifestyle □		Current Age □ At Retirement □	Until Retirement ☐ At Life Expectancy ☐
	Donations □ Other Indexed □		At Age	At Age
	Other Non-Indexed Other Non-Indexed		At Year	At Year

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ABOUT YOUR CASH FLOW

SAVINGS

Client	Income Type	Annual Amount (\$)	Start	End
Client A □ Client B □ Joint (non-registered only) □	Non-Registered □ RRSP □ TFSA □		Current Age ☐ At Retirement ☐ At Age At Year	Until Retirement □ At Life Expectancy □ At Age At Year
Client A □ Client B □ Joint (non-registered only) □	Non-Registered □ RRSP □ TFSA □		Current Age ☐ At Retirement ☐ At Age At Year	Until Retirement ☐ At Life Expectancy ☐ At Age At Year
Client A □ Client B □ Joint (non-registered only) □	Non-Registered ☐ RRSP ☐ TFSA ☐		Current Age ☐ At Retirement ☐ At Age At Year	Until Retirement ☐ At Life Expectancy ☐ At Age At Year
Client A □ Client B □ Joint (non-registered only) □	DCPP Employee □ DCPP Employer □		Current Age ☐ At Retirement ☐ At Age At Year	Until Retirement ☐ At Life Expectancy ☐ At Age At Year
Client A □ Client B □ Joint (non-registered only) □	DCPP Employee □ DCPP Employer □		Current Age ☐ At Retirement ☐ At Age At Year	Until Retirement □ At Life Expectancy □ At Age At Year
Client A □ Client B □ Joint (non-registered only) □	Other 🗆		Current Age □ At Retirement □ At Age At Year	Until Retirement □ At Life Expectancy □ At Age At Year

PENSION Annual Benefit Indexed to **Pension Start Reduction Amount** Pension Client **Commuted Value** (Future \$) Inflation? Date Reduced at 65 (Future \$) mm/dd/yyyy Client A Yes \square No \square Yes □ No □ Client A Yes □ No □ mm/dd/yyyy Yes \square No \square mm/dd/yyyy Client B Yes \square No \square Yes□ No□ mm/dd/yyyy Client B Yes □ No □ Yes □ No □

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ABOUT YOUR INSURANCE COVERAGE

OTHER INSURANCE COVERAGE

Client	Disability	Critical Illness	Long-Term Care
Client A	Yes□ No□	Yes □ No □	Yes □ No □
Client B	Yes□ No□	Yes □ No □	Yes □ No □

ABOUT YOUR INSURANCE COVERAGE

LIFE INSURANCE COVERAGE

Ownership	Туре	Insured	Death Benefit (\$)	Beneficiary	Cease Date
Client A □ Client B □	Term □ Whole Life □ Universal Life □ Joint Last-to-Die □ Joint First-to-Die □ Group □	Client A Client B Child Parent		Spouse □ Child(ren) □ Parents □ Estate □ Other □	mm/dd/yyyy
Client A □ Client B □	Term □ Whole Life □ Universal Life □ Joint Last-to-Die □ Joint First-to-Die □ Group □	Client A Client B Child Parent		Spouse Child(ren) Parents Estate Other	mm/dd/yyyy
Client A □ Client B □	Term Whole Life Universal Life Joint Last-to-Die Joint First-to-Die Group Group	Client A Client B Child Parent		Spouse □ Child(ren) □ Parents □ Estate □ Other □	mm/dd/yyyy
Client A □ Client B □	Term □ Whole Life □ Universal Life □ Joint Last-to-Die □ Joint First-to-Die □ Group □	Client A Client B Child Parent		Spouse □ Child(ren) □ Parents □ Estate □ Other □	mm/dd/yyyy
Client A □ Client B □	Term □ Whole Life □ Universal Life □ Joint Last-to-Die □ Joint First-to-Die □ Group □	Client A Client B Child Parent		Spouse Child(ren) Parents Estate Other	mm/dd/yyyy
Client A □ Client B □	Term □ Whole Life □ Universal Life □ Joint Last-to-Die □ Joint First-to-Die □ Group □	Client A Client B Child Parent		Spouse □ Child(ren) □ Parents □ Estate □ Other □	mm/dd/yyyy

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ABOUT YOUR ESTATE PLAN								
Client A			Client B					
Do you have an up-to-date Will?	Yes□ No□		Do you have an up-to-date Will?		Yes □ No □			
Do you have an up-to-date Power of Attorney/Mandate?	Yes □ No □		Do you have an up-to-date Power of Attorney/Mandate?		Yes□ No□			
Will you be an executor/liquidator of someone's estate?	Yes □ No □		Will you be an executor/liquidator of someone's estate?		Yes □ No □			
Who will be the executor/liquidator of your estate?			Who will be the executor/liquidator of your estate?					

ABOUT YOUR RETIREMENT								
Client A		Client B						
What is the age you intend to retire?		What is the age you intend to retire?						
Annual Pension Adjustment		Annual Pension Adjustment						
Amount of unused RRSP room?		Amount of unused RRSP room?						
Do you expect to receive CPP/QPP?	Yes □ No □	Do you expect to receive CPP/QPP? Yes□ No□						
At what age will you be receiving CPP/QPP? (between ages 60-70)		At what age will you be receiving CPP/QPP? (between ages 60-70)						
What percentage of CPP/QPP will you be receiving?		What percentage of CPP/QPP will you be receiving?						
What are your anticipated expenses in retirement (in today's \$)?		What are your anticipated expenses in retirement (in today's \$)?						
If you have any locked-in plans, which jurisdiction will they be converted?		If you have any locked-in plans, which jurisdiction will they be converted?						
Do you plan to maximize your annual RRSP contributions?	Yes□ No□	Do you plan to maximize your annual RRSP Yes□ No□ contributions?						

ABOUT YOUR GOALS							
Name of Goal	Goal Owner	Start Date	Value of Goal (\$)	End Date	Priority		
	Client A Client B	mm/dd/yyyy		mm/dd/yyyy	Aspirational ☐ Nice to Have ☐ Must Have ☐		
	Client A □ Client B □	mm/dd/yyyy		mm/dd/yyyy	Aspirational ☐ Nice to Have ☐ Must Have ☐		
	Client A Client B	mm/dd/yyyy		mm/dd/yyyy	Aspirational ☐ Nice to Have ☐ Must Have ☐		
	Client A Client B	mm/dd/yyyy		mm/dd/yyyy	Aspirational ☐ Nice to Have ☐ Must Have ☐		

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